# CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

PREPARED IN ACCORDANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS

(FREE TRANSLATION\*)

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<sup>\*</sup>Translator's explanatory note: The translation of this document is provided as a free translation from Romanian which is the official and binding version.

#### CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2018

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# INDEPENDENT AUDITOR'S REPORT to the shareholders of BC Moldova Agroindbank S.A.

#### Opinion

We have audited the consolidated financial statements of BC Moldova Agroindbank S.A. (the Bank) and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 31 December 2018, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2018, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in the Republic of Moldova, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Key audit matter

#### Audit response

#### Provision for impairment of loans and advances to customers and lease receivables

We focused on this matter due to the significance of loans and advances to customers and lease receivables and the significance of judgements and estimates required for calculation of the related impairment provision.

The provision represents management's best estimate of losses within the loans and advances to customers/lease receivables.

Specific provisions are calculated on an individual basis for significant loans/receivables. For such provisions, judgement is required to determine when an impairment-event has occurred and then to estimate the expected future cash flows related to the loan/receivable.

We assessed the key methodologies and related models for calculation of the provision for loans/receivables for consistency with the requirements of IFRS.

We assessed and tested (on a sample basis) the design and operating effectiveness of the controls over impairment data, the identification of overdue balances and the calculation of the provision.

We tested (on a sample basis) loans/receivables, which had not been identified by management as potentially impaired and formed our own judgement as to whether that was appropriate.

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#### Key audit matter

For all other loans/receivables, collective provisions are calculated on a portfolio basis for loans/receivables of a similar nature. Such provisions are calculated using statistical models estimating the impact of current economic and credit conditions on loans/receivables portfolios. The design of and inputs to the models are subject to management judgement.

Refer to Notes 8 and 9 of the accompanying consolidated financial statements.

#### Audit response

We tested (on sample a basis) loans/receivables for which the individual provision was calculated. We tested whether the impairment event had been identified in a timely manner, re-performed discounted cash flows calculations. examined the expected future cash flows used by management, challenged the assumptions and compared management estimates to external evidence where available.

We tested (on a sample basis) the basis and operation of collective provisioning models and the data and assumptions used. Our work included comparison of the principal assumptions made with our own knowledge of industry practice and actual experience, testing of the models though reperformance, and various analytical procedures.

#### Key audit matter

#### Audit response

#### 2 Valuation of financial instruments not quoted in an active market

A significant part of the Group's investments in securities consists of instruments not quoted in an active market (Level 2 and Level 3 instruments). The fair value of these instruments is determined by valuation models that may use complex assumptions and rely on unobservable inputs (Level 3). The significance and subjectivity of these valuations make them a key audit matter.

Refer to Note 7 of the accompanying consolidated financial statements.

We assessed the design of models and the sources of significant assumptions used in determining fair value. For a sample of individually significant instruments, we inspected the models and assumptions used, and/or performed an independent valuation assessment using alternative valuation methods and assumptions, where available. We also assessed whether the Group's disclosures in relation to the valuation of such financial instruments, including disclosures regarding significant Level 3 inputs used and sensitivity of the value to changes in these inputs, are compliant with applicable requirements.



#### Key audit matter

#### Audit response

#### 3 Valuation of non-current assets held for sale and investment property

At 31 December 2018, the Group's aggregate net value of non-current assets held for sale and investment property was 85,783 thousand lei. The valuation of these assets utilises unobservable inputs and assumptions. Changes in these inputs and assumptions may have a significant impact on the valuation. The significance and subjectivity of these valuations make them a key audit matter.

Refer to Notes 11 and 13 of the accompanying consolidated financial statements.

We assessed the selection of valuation methods and the design of valuation models, as well as the sources of significant assumptions. We also tested determination of the lower of cost and net realisable value for a sample of individually significant non-current assets held for sale. Where management involved valuation specialists, we assessed their qualification and objectivity. For a sample of individually significant assets, we involved valuation specialist to assist us in assessing the reasonableness of the methodology and assumptions.

#### Other matter

This report is made solely to the Group's shareholders. Our audit work has been undertaken so that we might state to the Group's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Group and the Group's shareholder, for our audit work, for this report, or for the opinion we have formed.

#### Other information

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, to consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.



Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities
  or business activities within the Group to express an opinion on the consolidated financial
  statements. We are responsible for the direction, supervision and performance of the group
  audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors report is Anatolie Bernaz.

CONSULTIN

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RASPUNDER Expeniu Raietchi

Licensed Auditor

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# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

	Note	2018 <u>MDL'000</u>	2017 MDL'000
Interest income	24	1,296,066	1,346,215
Interest expense	24	(376,445)	(481,744)
Net interest income	·	919,621	864,471
Fee and commission income	25	419,046	432,037
Fee and commission expense	25	(146,339)	<u>(134,115</u> )
Net fee and commission income	25		
A CONTROL OF THE CONT		272,707	297,922
Net foreign exchange gains	26	238,184	230,590
Gains from financial assets available for sale and			
financial assets held to maturity		-	36,442
Dividend income		312	471
Other operating income	27	29,689	26,397
Gains/losses from revaluation of investment property		48	1,118
Personnel expenses	28	(411,723)	(350,457)
Amortization expenses	12, 14	(98,248)	(84,334)
Other operational expenses	29	(278,672)	(250,686)
Pre-provision operating profit		671,918	771,934
Impairment and provision net expenses	30	(65,379)	(252,245)
Operating profit before tax		606,539	519,689
Income tax expense	19	(70,093)	(58,050)
Net profit for the year		536,446	461,639
Profit attributable to:			
Equity holders of the Bank		536,364	459,534
Non-controlling interests		82	2.105
Net profit for the year		53 <u>6,446</u>	461,639

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

	Note	2018 <u>MDL'000</u>	2017 <u>MDL'000</u>
Other comprehensive income			
Items that are or may be reclassified to profit or loss:			
Changes in fair value of available for sale financial assets	7	-	37,509
Changes in fair value of debt instruments classified as financial assets at fair value through other comprehensive income Transfer in profit or loss on disposal of available-for-sale financial	7	(26,964)	-
assets Deferred tax related to the changes in fair value of available for		-	(31,418)
sale financial assets Deferred tax related to debt instruments classified as financial	19		(1,805)
assets at fair value through other comprehensive income	19	3,236	-
Items that will never be reclassified to profit or loss: Changes in fair value of equity instruments classified as financial			
assets at fair value through other comprehensive income Reclassification to Retained earnings of the gain obtained from	7	9,798	-
equity instruments	7	(258)	-
Deferred tax related to changes in fair value of equity instruments			
classified as financial assets at fair value through other		()	
comprehensive income	19	(572)	015
Revaluation of land and buildings		15	217
Deferred tax related to the revaluation of land and buildings	19	<u>1,520</u>	<u>8</u>
Other comprehensive income for the year		(13.225)	4.511
Total comprehensive income for the year		<u>523,221</u>	<u>466,150</u>
Total comprehensive income attributable to:			
Equity holders of the Bank		523,139	464,045
Non-controlling interests		82	<u>2,105</u>
Total comprehensive income for the year		523,221	4 <u>66,150</u>
Earnings per share			
(expressed in MDL per share)	21	516.91	442.87

The consolidated financial statements were authorized for issue on 28 March 2019 by the Executives of the Group represented by:

President of the Management Board

Chief Accountant

Mr. Serghei Cebotari

Mrs. Carolina Semeniuc

The accompanying notes are an integral part of these consolidated financial selection 2 of 130

#### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

#### AS AT 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

	Note	31.12.2018 MDL'000	31.12.2017 MDL'000
ASSETS			<u> </u>
Cash on hand	4	1,103,882	613,201
Balances with National Bank of Moldova	5	5,400,244	4,454,566
Due from banks	6	1,720,607	2,811,178
Financial assets available for sale	7	-	1,420,720
Financial assets at fair value through other			
comprehensive income	7	1,647,666	-
Loans and advances to customers	8	11,563,088	9,842,927
Lease receivables	9	111,100	132,031
Financial assets held to maturity	10	-	1,793,908
Financial assets at amortized cost	10	900,370	-
Non-current assets held for sale	11	13,319	15,263
Property and equipment	12	1,015,912	864,015
Investment property	13	72,464	72,356
Intangible assets	14	66,362	63,815
Other assets	15	118,705	211,709
Total assets		23,733,719	22,295,689
		-	
LIABILITIES			
Due to banks	16	28,210	117,975
Borrowings	17	627,684	683,079
Due to customers	18	18,646,955	17,535,629
Contingent commitments provisions		9,749	-
Deferred tax liability	19	34,451	36,817
Current tax liability		14,734	30,972
Other liabilities	20	465,350	214,074
Total liabilities		19,827,133	18,618,546
PALITY			
EQUITY			
Ordinary shares	21	207,527	207,527
Share premium		104,537	104,537
Available for sale financial assets revaluation reserve		-	78,796
Financial assets at fair value through other			
Comprehensive income revaluation reserve		64,036	-
Property and equipment revaluation reserve		196,630	208,736
Retained earnings		3.333,501	<u>3,065,046</u>
Total equity attributable to equity holders of the Bank			
Non-controlling interests		3,906,231	3,664,642
Total equity		355	12,501
iotai cyuity		<u>3,906,586</u>	<u>3.677,143</u>
Total equity and liabilities		23,733,719	22,295,689
The consolidated financial statements were authorized	for issue	on og March	note by the

The consolidated financial statements were authorized for issue on 28 March 2019 by the

Executives of the Bank represented by:

President of the Management Board Mr. Serghei Cebotari/

**Chief Accountant** Mrs. Carolina Semeniuc

The accompanying notes are an integral part of these anisolidated financial statements 3 of 130

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

Attributable to equity holders of the Group

Total equity MDL'000	3, <u>677,14</u> 3 (68,942)	3,608,201	536,446 (13,225)	523,221	(221,016) (3,820)	3,906,586
Non- controlling interests MDL'000	12,501	12,501	8 1	82	(12,228)	355
Total MDL'000	3, <u>664,642</u> (68,942)	3,595,700	536,364 (13,225)	523,139	(221,016) <u>8,408</u>	3,906,231
Retained <u>earnings</u> <u>MDL'000</u>	3, <u>065,046</u> (68,942)	2,996,104	536,364	536,364	(221,016) 22,049	3,333,501
Property and equipment revaluation reserve	208,736	208,736	- 1.535	1,535	- (13, <u>641)</u>	196,630
Financial assets at fair value through other comprehensive income revaluation reserve	<u> 28,796</u>	78,796	- (14,760)	(14,760)	1	64,036
Share premium MDL'000	104,537	104,537	' '	ř.	ı	104,537
Ordinary shares MDL'000	207,527	207,527		•	1	207,527
	Balance as at 1 January 2018 Transition to IFRS 9	Balance as at 1 January 2018, restated	Total comprehensive income Net profit for the year Other comprehensive income	Total comprehensive income for the year	Transaction with shareholders Dividends paid (Note 21) Other transactions	Balance as at 31 December 2018

comprehensive income, legal reserves and reserve from revaluation of property and equipment, which are non-distributable. Starting from 2012, according to the National Bank of commitments in accordance with IFRS and the value computed, but non- accounted for of allowances for impairment of loans and conditional commitments in accordance with As at 31 December 2018 the legal reserves amounted to MDL'000 421,300 (2017: MDL'000 448,166) and include reserve from revaluation of assets at fair value through other Moldova requirements, an additional reserve was created by the Group. This reserve is determined as the difference between the allowances for impairment of loans and conditional prudential regulations of the National Bank of Moldova (2018: MDL'000 259,400 and 2017: MDL'000 394,498). Legal reserves and reserve recorded in accordance with prudential regulations of the National Bank of Moldova are included in the retained earnings column.

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(All amounts are expressed in thousand MDL, if not stated otherwise) FOR THE YEAR ENDED 31 DECEMBER 2018

Attributable to equity holders of the Group

Total equity	MDL,000	3,252,340	461,639	4.511	466,150	(51,347) 3, <u>677,143</u>
Non- controlling interests	MDL'000	10,390	2,105		2,105	12,501
Total	MDL'000	3,251,944	459,534	4.511	464,045	(51,347) 3,664,642
Retained	MDLOOO	2,050,059	459,534		459,534	(51,347) 3,065,046
Property and equipment revaluation	MDC000	208,511	•	225	225	208,736
Available for sale financial assets revaluation	MDL 000	74,510	1	4,286	4.286	<u>- 962,87</u>
	000 TOM	104,537	1	1	1	104,537
Ordinary shares	MDE 000	7257702	ı		1	207,527
		uary 2017 ve income		income ve income		21) cember 2017
	Rolance of ot a low	Total comprehensive income	Net profit for the year	Other comprehensive income Total comprehensive income	for the year Transactions with shareholders	Dividends paid (Note 21) Balance as at 31 December 2017

#### CONSOLIDATED STATEMENT OF CASH FLOWS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

	Note	2018 MDL'000	2017 MDL'000
Cash flows from operating activities			
Interest received		1,309,319	1,285,702
Interest paid		(381,643)	(491,975)
Commissions received		409,393	420,054
Commissions paid		(138,819)	(126,148)
Income received from trading in foreign currencies	26	252,391	242,540
Recoveries of loans previously written-off	7	15,965	14,698
Other operating income received		14,304	28,187
General and administrative expenses paid		(268,239)	(249,569)
Personnel expenses paid		(415.943)	(354,224)
Cash flows from operating activities before			
changes in operating assets and liabilities:		796,728	769,265
Net (increase) / decrease in operating assets:			
Due from banks		(177,703)	(366,170)
Financial assets at amortized cost		242,651	378,457
Loans and advances to customers		(1,951,567)	(642,827)
Lease receivables		7,971	30,908
Other assets		113,760	(47,600)
Net increase / (decrease) in operating liabilities:			
Due to banks		(42,345)	40,706
Due to customers		1,362,489	2,646,398
Other liabilities		<u>152,748</u>	63,859
Net cash from operating activities before tax		504,732	2,872,996
Income tax paid		(71,893)	(56,407)
Net cash from operating activities		432,839	2,816,589

#### CONSOLIDATED STATEMENT OF CASH FLOWS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

	Note	2018 MDL'000	2017 MDL'000
Cash flows from investing activities			
Purchase of property and equipment and intangible assets Financial assets at fair value through other	12, 14	(236,468)	(117,637)
comprehensive income		(246,655)	(1,223,941)
Proceeds from sale of investments in associates		312	121
Net cash used in investing activities		(482,811)	(1,341,457)
Cash flows from financing activities			
Repayment of loans and borrowings		(286,573)	(290,098)
Proceeds from loans and borrowings		193,778	122,785
Dividends paid	21	(132,329)	<u>(51,710)</u>
Net cash used in financing activities		(225,124)	(219,023)
Effect of exchange rate fluctuation		(16,955)	(28,503)
Net increase in cash and cash equivalents	23	(292,051)	1,227,606
Cash and cash equivalents as at 1 January		8,234,185	7,006,579
Cash and cash equivalents as at 31 December	23	<u>7,942,134</u>	8,234,185

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### GENERAL INFORMATION ABOUT THE GROUP

#### Reporting entity

1

Moldova Agroindbank Group (the "Group") includes the parent bank, BC Moldova Agroindbank S.A. (the "Bank") and its subsidiaries domiciled in the Republic of Moldova. The consolidated financial statements of the Group for the year ended on 31 December 2018 include the financial statements of BC Moldova Agroindbank SA and its subsidiaries (together referred to as the "Group"), which form the Group. The subsidiaries comprise the following entities:

Entities	Field of activity	31.12.2018	31.12.2017
MAIB- Leasing SA	Financial lease	100%	100%
Moldmediacard SRL	Processing of card payments	99%	54.24%

The Group has the following business lines: banking, which is performed by BC Moldova Agroindbank SA (the "Bank"), leasing and financing, performed by MAIB-Leasing SA, and processing of card transactions, performed by Moldmediacard SRL.

The Group has 2,461 employees as at 31 December 2018 (2,332 employees as at 31 December 2017).

#### BC Moldova Agroindbank SA

BC Moldova Agroindbank SA was incorporated in 1991 as a joint stock commercial bank. The Bank operates through its head office located in Chisinau, through the Clients Operations Division at the Central Office, 66 branches (2017: 66 branches) and 127 representative offices (2017: 120 offices) located throughout the Republic of Moldova.

BC Moldova Agroindbank SA is a universal bank which holds the authorization issued by the National Bank of Moldova to perform all types of transactions in national and foreign currency on the territory of Republic of Moldova and on international markets. The Bank offers a wide range of banking products and services, divided into corporate and retail segments.

For the **corporate** segment the Bank offers bank services, such as: attracting deposits, cash handling services, lending and financing of foreign trade, payment orders, treasury and investment services.

For the **retail** segment the Bank offers bank services, such as: savings accounts, demand and term deposits, loans, foreign currency exchange operations and domestic and international funds transfers, treasury and investment services.

The segmentation is presented in Note 36.

The Bank's shares are listed on the Moldovan Stock Exchange, having the symbol MD14AGIB1008.

As at 31 December 2018, the Bank had 2,427 employees (31 December 2017: 2,290 employees).

The registered office of the Bank is located at 9/1 Constantin Tanase Street, Chisinau, Republic of Moldova.

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### GENERAL INFORMATION ABOUT THE GROUP (CONTINUED)

#### BC Moldova Agroindbank SA (continued)

As at 31 December 2018 and 31 December 2017, the bank's shareholders structure was as follows:

	<u>31.12.2018</u>	31.12,2017
HEIM Partners Limited	41.09%	-
Civil society of Bank shareholders and their		
affiliates*	11.17%	11.81%
OOO "Evrobalt"**	0.00%	1.05%
UCCC "Moldcoop" and other entities acting in		
concert	2.52%	2.52%
Individuals holding ≥ 1%, directly or indirectly	17.95%	16.29%
Others***	27.27%	27.24%
Shares provisionally registered on		
the Bank's name****	0.00%	41.09%
Total	100.00%	100.00%

<sup>\*</sup>As at 31 December 2018 the Civil society of the Bank's shareholders and its affiliates included 13 members (2017: 14 members) of which 1 (2017: 1 member) was member of the executive management and the other 12 members were affiliated persons (2017: 13 members).

- The unique stockholding of 36,605 (thirty-six thousand six hundred five) newly issued First Class ordinary shares.
- The unique stockholding of 389,760 (three hundred and eighty-nine thousand seven hundred and sixty) newly issued First Class ordinary shares.

During 2018 these stockholdings were purchased and held in accordance with the provisions of art. 541 of Law no. 121-XVI of 04.05.2007 "On the administration and privatization of the public property" and the Government Decision of the Republic of Moldova no. 591 of 21.06.2018 "On the purchase and privatization of the newly issued shares of BC "Moldova-Agroindbank" S.A. by the Public Property Agency, which after the purchase was put on sale.

<sup>\*\*</sup>According to the enforceable title issued by Chisinau Court (Central Office) on 22.11.2017, the registration of ownership rights in the personal account of one shareholder, individual, was restored by canceling the subscriptions of the shares in the account of the shareholder of the Bank OOO "Evrobalt".

<sup>\*\*\*</sup>None of the shareholders included in the "Others" category owns a share equal to or greater than 1% in the Bank's shareholder capital. Other Bank's shareholders comprise 2,998 (31 December 2017: 3,022 shareholders) of which 2773 shareholders are individuals and 225 are legal entities (31 December 2017: 2,785 individuals and 237 legal entities).

<sup>\*\*\*\*</sup>The shares provisionally registered on the Bank's name refer to the following two stockholdings:

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### GENERAL INFORMATION ABOUT THE GROUP (CONTINUED)

#### BC Moldova Agroindbank SA (continued)

In October 2018, HEIM Partners Limited, founded by the consortium of investors which comprise European Bank for Reconstruction and Development, Invalda INVL, one of the most important asset management groups in baltic states based in Vilnius (Lithuania) and investment funds Emerging Europe Growth Fund III, LP (USA,) EEGF III Netherlands, L.P. (USA) managed by Horizon Capital acquired 41.09% of the share capital of BC "Moldova-Agroindbank" S.A. as a result of the sale-purchase transaction performed on the regulated market.

The effective beneficiaries of HEIM Partners Limited are the following individuals, Lithuanian citizens: Mr Alvydas Banys, Ms Baniene Daiva, Mr Darius Sulnis, Ms Irena Ona Miseikiene, Ms Indre Miseikyte. According to the Decision of the Executive Committee of the National Bank of Moldova no. 145 dated 19.06.2018 "On prior approval for the acquisition of qualified holding in the share capital of BC "Moldova-Agroindbank" SA, HEIM Partners Limited, obtained the prior approval for acquiring this qualified holding in the amount of 41.09% of the share capital of the Bank.

#### **MAIB-Leasing SA**

MAIB-Leasing SA is a private equity entity founded by B.C. Moldova Agroindbank SA. ("MAIB") in September 2002 as a joint-stock company. The main activities performed by the Company are the finance lease of vehicles, commercial, industrial, agricultural and office equipment leasing, as well as the finance lease of real estate property. The Company, also grants financing to car dealers and loans to individuals and legal entities.

The Company operates in the Republic of Moldova and as at 31 December 2018 has 19 employees (24 employees as at 31 December 2017). The registered office of the Company is 49 Tighina Street, Chisinau, Republic of Moldova.

#### **Moldmediacard SRL**

Moldmediacard SRL is a private equity entity founded in March 2000. The business line of the Company is the selection, implementation, development and exploitation of systems implying the processing of card transactions and incorporation in the international card transaction system.

The Company operates in the Republic of Moldova and as at 31 December 2018 has 15 employees (18 employees as at 31 December 2017). The registered office of the Company is 9 Miron Costin Street, Chisinau, Republic of Moldova.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Basis of preparation

These consolidated financial statements of the Group are prepared in accordance with the International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB").

The consolidated financial statements (hereinafter referred to as "Financial statements") are prepared considering the going concern assumption and are measured using the currency of the primary economic environment the Group operates in (functional currency). The financial statements are presented in Moldovan lei ("MDL"), rounded to the nearest value expressed in thousand Moldovan lei, which is the Group's functional and presentation currency.

These consolidated financial statements are prepared based on historical cost, except for:

- certain financial investments and debt instruments, which are measured at fair value;
- buildings and land which are measured at the revalued amount.

Significant accounting judgments and estimates

The preparation of financial statements in accordance with IFRS implies the use of certain critical accounting estimates. It also requires management to use its judgment in the process of applying the Group's accounting policies, in terms of reported values for assets, liabilities, income and expenses. The estimates and associated judgments are based on past experience and other factors deemed to be relevant under the given circumstances, the result of which forms the basis of judgments used in assessing the carrying value of assets and liabilities for which no other measurement sources are available. Actual results may differ from these estimated values.

The estimates and underlying assumptions are reviewed continuously. Revisions of accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period when the estimate is reviewed and future periods, if such revision affects the current and future periods.

The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are presented in Note 3.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.1 Basis of preparation (continued)

(a) Standards effective for annual periods beginning on or after 1 January 2018

The following standards and new interpretations became effective for the Group from 1 January 2018:

#### IFRS 9: Financial Instruments

The final version of IFRS 9 Financial Instruments reflects all phases of the financial instruments project and replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. Thus, when recognizing impairment losses on financial assets and recognizing provisions for conditional commitments under IFRS 9, the Group has formed additional reserves from equity (retained earnings) in the total amount of MDL'000 68,942.

The table below presents the reconciliation between allowance for impairment losses on loans under IAS 39, provisions on loans, guarantees and loan commitments under IAS 37 and allowance for impairment losses in accordance with IFRS 9.

		Allowances for		Allowances for
		impairment losses		impairment losses
		estimated under IAS 39/		estimated under
		IAS 37 as at	Effect of	IFRS 9 as at
	Note	31 December 2017	IFRS 9	1 January 2018
		MDL'000	MDL'000	MDL'000
Allowances for impairment losses on loans and advances under				
IAS 39	8	1,048,917	(1,048,917)	2
Allowances for impairment losses on current accounts and				
placements in banks	6		40	40
Allowances for impairment losses on other assets not related to			·	
loans	15	39,537	(2,210)	37,327
Allowances for impairment losses on financial assets at amortized cost under IFRS 9 – Lease				
receivables	9	43,509	9,245	52,754
Allowances for impairment losses on financial assets at amortized				
cost under IFRS 9	8		1,102,132	1,102,132
Allowances for impairment losses on outstanding commissions and				
penalties under IFRS 9	15	-	1,700	1,700
Loan commitments	30	-	5,468	5,468
Guarantees and letters of credit	<u>30</u>	:	1.484	1,484
Total		<u>1,131,963</u>	<u>68,942</u>	<u>1,200,905</u>

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.1 Basis of preparation (continued)

(a) Standards effective for annual periods beginning on or after 1 January 2018 (continued)

A reconciliation between reported accounting values in accordance with IAS 39 and those reported under IFRS 9 as at 1 January 2018 is as follows:

Allowances for

	impairment				
	Presentation		provisions	Presentation	
	under		remeasured	under	
	IAS 39	Reclass	under IFRS 9	IFRS 9	
	31.12.2017			01.01.2018	
	MDL'000	MDL'000	MDL'000	MDL'000	
Financial ASSETS					
Cash on hand	613,201	2	21	613,201	
Balances with National Bank of Moldova	4,454,566	7)	-	4,454,566	
Due from banks	2,811,178		(40)	2,811,138	
Financial assets available for sale	1,420,720	(1,420,720)	5	-	
Equity instruments at fair value through					
other comprehensive income	-	142,403	-	142,403	
Debt instruments at fair value through					
other comprehensive income	-	1,278,317	2	1,278,317	
Loans and advances to customers	9,842,927	-	(53,216)	9,789,711	
Lease receivables	132,031	-	(9,245)	122,786	
Financial assets held to maturity	1,793,908	(1,793,908)	-	-	
Financial assets at amortized cost	-	1,793,908	-	1,793,908	
Other assets	<u>155.005</u>	Ξ	511	<u> 155,516</u>	
Total assets	21,223,536	=	(61,990)	<u> 21,161,546</u>	
Financial LIABILITIES					
Due to banks	117,975	-	-	117,975	
Borrowings	683,079	-	₩.	683,079	
Due to customers	17,535,629	2	2	17,535,629	
Non-financial LIABILITIES					
Conditional commitments provisions	•	-	6,952	6,952	
Total liabilities	18,336,683	=	<u>6,952</u>	18,343,635	

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.1 Basis of preparation (continued)

(a) Standards effective for annual periods beginning on or after 1 January 2018 (continued)

#### IFRS 15: Revenue from contracts with customers

IFRS 15 establishes a five-step model that will apply to revenue earned from a contract with a customer (with limited exceptions), regardless of the type of revenue transaction or the industry. The standard's requirements will also apply to the recognition and measurement of gains and losses on the sale of some non-financial assets that are not an output of the entity's ordinary activities (e.g., sales of property, plant and equipment or intangibles). Extensive disclosures will be required, including disaggregation of total revenue; information about performance obligations; changes in contract asset and liability account balances between periods and key judgments and estimates. This amendment had no material impact on the financial statements of the Group.

#### IFRS 15: Revenue from contracts with customers (clarifications)

The objective of the Clarifications is to clarify the IASB's intentions when developing the requirements in IFRS 15 Revenue from Contracts with Customers, particularly the accounting of identifying performance obligations amending the wording of the "separately identifiable" principle, of principal versus agent considerations including the assessment of whether an entity is a principal or an agent as well as applications of control principle and of licensing providing additional guidance for accounting of intellectual property and royalties. The Clarifications also provide additional practical expedients for entities that either apply IFRS 15 fully retrospectively or that elect to apply the modified retrospective approach. This amendment had no material impact on the financial statements of the Group.

# IFRS 2: Classification and measurement of share based payment transactions (amendments)

The Amendments provide requirements on the accounting for the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments, for share-based payment transactions with a net settlement feature for withholding tax obligations and for modifications to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled. This amendment had no material impact on the financial statements of the Group.

#### IAS 40: Transfers to investment property (amendments)

The Amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The Amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. This amendment had no material impact on the financial statements of the Group.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.1 Basis of preparation (continued)

(a) Standards effective for annual periods beginning on or after 1 January 2018 (continued)

#### IFRIC INTERPRETATION 22: Foreign currency transactions and advance consideration

The Interpretation clarifies the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency. The Interpretation covers foreign currency transactions when an entity recognizes a non-monetary asset or a non-monetary liability arising from the payment or receipt of advance consideration before the entity recognizes the related asset, expense or income. The Interpretation states that the date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary prepayment asset or deferred income liability. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The Group does not expect that these amendments will have a significant impact on the Group's financial statements.

•The IASB has issued the annual improvements to IFRSs 2014 - 2016 cycle, which is a collection of amendments to IFRSs:

#### >IAS 28 Investments in associates and joint ventures:

The amendments clarify that the election to measure at fair value through profit or loss an investment in an associate or a joint venture that is held by an entity that is venture capital organization, or other qualifying entity, is available for each investment in an associate or joint venture on an investment-by-investment basis, upon initial recognition.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.1 Basis of preparation (continued)

(b) Standards issued but not yet effective

#### IFRS 16: Leases

The standard is effective for annual periods beginning on or after 1 January 2019. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'). The new standard requires lessees to recognize most leases on their financial statements. Lessees will have a single accounting model for all leases, with certain exemptions. Lessor accounting is substantially unchanged. Upon first application of the provisions of IFRS 16 Leases, the Group recognized in the balance sheet the rights of use and the related obligations of 76 contracts with the term from one year to 10 years, as presented in the table below:

MDI 2000

	MDL 000
Assets under the right of use, received in operating lease	113,591
Operating lease liabilities	(113,591)

IFRS 10 Consolidated financial statements (amendment) and IAS 28 Investments in associates and joint ventures (amendment): sale or contribution of assets between an investor and its associate or joint venture.

The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. In December 2015 the IASB postponed the effective date of this amendment indefinitely pending the outcome of its research project on the equity method of accounting. The amendments have not yet been endorsed by the EU. The Group does not expect that these amendments will have a significant impact on the Group's financial statements.

#### IFRS 9: Prepayment features with negative compensation (amendment)

The Amendment is effective for annual reporting periods beginning on or after 1 January 2019 with earlier application permitted. The Amendment allows financial assets with prepayment features that permit or require a party to a contract either to pay or receive reasonable compensation for the early termination of the contract (so that, from the perspective of the holder of the asset there may be 'negative compensation'), to be measured at amortized cost or at fair value through other comprehensive income. The Group does not expect that these amendments will have a significant impact on the Group's financial statements.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.1 Basis of preparation (continued)

(b) Standards issued but not yet effective (continued)

#### LAS 28: Long-term interests in associates and joint ventures (amendments)

The Amendments are effective for annual reporting periods beginning on or after 1 January 2019 with earlier application permitted. The Amendments relate to whether the measurement, in particular impairment requirements, of long term interests in associates and joint ventures that, in substance, form part of the 'net investment' in the associate or joint venture should be governed by IFRS 9, IAS 28 or a combination of both. The Amendments clarify that an entity applies IFRS 9 Financial Instruments, before it applies IAS 28, to such long-term interests for which the equity method is not applied. In applying IFRS 9, the entity does not take account of any adjustments to the carrying amount of long-term interests that arise from applying IAS 28. These Amendments have not yet been endorsed by the EU. The Group does not expect that these amendments will have a significant impact on the Group's financial statements.

#### •IFRIC INTERPRETATION 23: Uncertainty over income tax treatments

The Interpretation is effective for annual periods beginning on or after 1 January 2019 with earlier application permitted. The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12. The Interpretation provides guidance on considering uncertain tax treatments separately or together, examination by tax authorities, the appropriate method to reflect uncertainty and accounting for changes in facts and circumstances. The Group does not expect that these amendments will have a significant impact on the Group's financial statements.

#### •IAS 19: Plan amendment, curtailment or settlement (amendments)

The Amendments are effective for annual periods beginning on or after 1 January 2019 with earlier application permitted. The Amendments require entities to use updated actuarial assumptions to determine current service cost and net interest for the remainder of the annual reporting period after a plan amendment, curtailment or settlement has occurred. The Amendments also clarify how the accounting for a plan amendment, curtailment or settlement affects applying the asset ceiling requirements. These Amendments have not yet been endorsed by the EU. The Group does not expect that these amendments will have a significant impact on the Group's financial statements.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.1 Basis of preparation (continued)

(b) Standards issued but not yet effective (continued)

#### •Conceptual Framework in IFRS standards

The IASB issued the revised Conceptual Framework for Financial Reporting on 29 March 2018. The Conceptual Framework sets out a comprehensive set of concepts for financial reporting, standard setting, guidance for preparers in developing consistent accounting policies and assistance to others in their efforts to understand and interpret the standards. IASB also issued a separate accompanying document, Amendments to References to the Conceptual Framework in IFRS Standards, which sets out the amendments to affected standards in order to update references to the revised Conceptual Framework. Its objective is to support transition to the revised Conceptual Framework for companies that develop accounting policies using the Conceptual Framework when no IFRS Standard applies to a particular transaction. For preparers who develop accounting policies based on the Conceptual Framework, it is effective for annual periods beginning on or after 1 January 2020.

#### •IFRS 3: Business combinations (amendments)

The IASB issued amendments in Definition of a Business (Amendments to IFRS 3) aimed at resolving the difficulties that arise when an entity determines whether it has acquired a business or a group of assets. The Amendments are effective for business combinations for which the acquisition date is in the first annual reporting period beginning on or after 1 January 2020 and to asset acquisitions that occur on or after the beginning of that period, with earlier application permitted. These Amendments have not yet been endorsed by the EU. The Group does not expect that these amendments will have a significant impact on the Group's financial statements.

# •IAS 1 Presentation of financial statements and IAS 8 accounting policies, changes in accounting estimates and errors: definition of 'material' (amendments)

The Amendments are effective for annual periods beginning on or after 1 January 2020 with earlier application permitted. The Amendments clarify the definition of material and how it should be applied. The new definition states that, 'Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity'. In addition, the explanations accompanying the definition have been improved. The Amendments also ensure that the definition of material is consistent across all IFRS Standards. These Amendments have not yet been endorsed by the EU. The Group does not expect that these amendments will have a significant impact on the Group's financial statements.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.1 Basis of preparation (continued)

#### (b) Standards issued but not yet effective (continued)

The IASB has issued the annual improvements to IFRSs 2015 – 2017 Cycle, which is a collection of amendments to IFRSs. The amendments are effective for annual periods beginning on or after 1 January 2019 with earlier application permitted. These annual improvements have not yet been endorsed by the EU. The Group does not expect that these amendments will have a significant impact on the Group's financial statements.

#### > IFRS 3 Business combinations and IFRS 11 Joint arrangements:

The amendments to IFRS 3 clarify that when an entity obtains control of a business that is a joint operation, it remeasures previously held interests in that business. The amendments to IFRS 11 clarify that when an entity obtains joint control of a business that is a joint operation, the entity does not remeasure previously held interests in that business.

#### >IAS 12 Income taxes:

The amendments clarify that the income tax consequences of payments on financial instruments classified as equity should be recognized according to where the past transactions or events that generated distributable profits has been recognized.

#### > LAS 23 Borrowing costs:

The amendments clarify paragraph 14 of the standard that, when a qualifying asset is ready for its intended use or sale, and some of the specific borrowing related to that qualifying asset remains outstanding at that point, that borrowing is to be included in the funds that an entity borrows generally.

#### 2.2 Principles of consolidation

The consolidated financial statements comprise the financial statements of BC Moldova Agroindbank SA and its subsidiaries: MAIB Leasing SA and Moldmediacard SRL - as at 31 December of each year.

#### **Subsidiaries**

Subsidiaries are those investees that the Group controls because the Group (i) has power to direct relevant activities of investees that significantly affect their returns, (ii) has exposure, or rights, to variable returns from its involvement with the investees, and (iii) has the ability to use its power over the investees in order to affect the amount of shareholders' returns

The subsidiaries are consolidated from the date on which the control is transferred to the Group and cease to be consolidated on the date on which the Group transfers the control to a third party.

The financial statements of the subsidiaries are prepared for the same reporting year as for the parent Group, using consistent accounting policies. The list of the Group's subsidiaries is presented in Note 1.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.2 Principles of consolidation (continued)

#### Transactions eliminated on consolidation

Intra-Group balances and transactions, as well as unrealized income and expenses arising from intra-Group transactions, are fully eliminated in the consolidated financial statements.

Unrealized losses are eliminated similarly as unrealized profits, but only to the extent that there is no evidence of impairment.

#### Non-controlling interests

Non-controlling interest is that part of the net assets and of a subsidiary attributable to interests that are not owned, directly or indirectly, by the Bank. Non-controlling interest forms a separate component of the Group's equity.

The Group measures non-controlling interest that represents present ownership interest and entitles the Group to a proportionate share of net assets in the event of liquidation on a transaction by transaction basis at the non-controlling interest's proportionate share of net assets of the acquire.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.3 Foreign currency translation

Foreign currency transactions are translated into the functional currency at the exchange rate on the date of the transaction. At the reporting date, monetary assets and liabilities denominated in foreign currencies are translated into functional currency using the closing exchange rate.

The year-end and average exchange rates were:

		2018		2017		
	USD	<u>Euro</u>	USD	<u>Euro</u>		
Average for the period	16.8031	19.8442	18.4902	20.8282		
Year end	17.1427	19.5212	17.1002	20.4099		

Exchange differences arising on the settlement of transactions at exchange rates different from those at the date of the original transaction and unrealized foreign exchange differences arising on translation of unsettled foreign currency denominated monetary assets and liabilities are recognized in the "Foreign exchange gains, net" line of the statement of profit or loss.

#### 2.4 Financial instruments

#### **Recognition of financial instruments**

The Group recognizes a financial asset or a financial liability on the statement of financial position when, and only when, the Group becomes a party to the contractual provisions of the respective instrument. All regular purchases and sales of financial assets are recognized on the settlement date, i.e. the date that an asset is delivered to or by the Group. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulations or conventions in the market place.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Financial instruments (continued)

#### Classification of financial instruments

The Group shall classify the financial assets into the two categories stated below:

- (a) the Group Business Model for managing the financial assets; and
- (b) characteristics of the financial asset contractual cash flow.

The financial assets can be measured at amortised cost if both conditions stated below are met:

- (a) the financial asset is held within a Business Model, which main objective is to hold financial assets to collect contractual cash flows; and
- (b) the financial asset contractual terms generate, at certain dates, cash flows, which are exclusively principal payments and interest payments related to the principal amount due.
- A financial asset has to be measured at its fair value through other comprehensive income if both conditions stated below are met:
- (a) the financial asset is held within a Business Model, which objective is attained both by collecting the contractual cash flows and by selling the financial assets; and
- (b) the financial asset contractual terms generate, at certain dates, cash flows, which are exclusively principal payments and interest payments related to the principal amount due.

The principal is the financial asset fair value on initial recognition.

The interest is the consideration of the time value of money for the credit risk associated with the amount of principal due within a specified period of time and for other risks and key costs pertaining to the loan, as well as a profit margin.

A financial asset has to be measured at a fair value through profit or loss, except for the case when it is measured at amortised cost or at fair value through other comprehensive income. Nonetheless, the Group can make an irrevocable choice on initial recognition for certain investments in equity instruments, which otherwise would be measured at fair value through profit or loss to present the subsequent changes in the fair value of other comprehensive income.

The Group shall classify all **financial liabilities** as subsequently measured **at amortised cost**, except for:(a) the financial liabilities measured at fair value through profit or loss. Such liabilities, including derivatives, which are liabilities, have to be subsequently measured at fair value.

(b) the financial liabilities that arise when a transfer of a financial asset does not meet the conditions to be derecognised or is carried using the continuing involvement approach.

#### Reclassification

Should the Group change its Business Model for the management of its financial assets, then the Group shall reclassify all the financial assets affected.

The Group does not reclassify its financial liabilities.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Financial instruments (continued)

Reclassification between "fair value through profit or loss" and "amortised cost" is needed for liability instruments should the Group's Business Model objective for those financial assets change, so that the measurement of the previous model would no longer be applicable. Such changes of the Business Model shall be carried out following certain internal or external modifications, and shall be significant for the Group activity and be shown/demonstrated to external users.

However, should a change be required, it shall be carried out prospectively as of the date of reclassification, without recalculating the gains or losses or the previously recognised interest income.

#### Initial measurement

Upon initial recognition, the Group has to measure a financial asset or a financial liability at its fair value plus or minus, in the case of a financial asset or a financial liability, which is not measured at fair value through profit or loss, the transaction costs, which are directly attributable to the purchase or issuance of the financial asset or financial liability.

When the Group uses the settlement date accounting for an asset that subsequently is measured at amortised cost, the asset shall be initially recognised at its fail value on the date of trading.

Upon initial recognition, the Group has to measure the receivables at the price of their transaction (according to the definition referred to in IFRS 15) when the receivable does not comprise a component of significant financing as per IFRS 15 (or when the entity applies a practical solution as per Paragraph 63 of IFRS 15).

Subsequent Measurement of Financial Assets

Following the initial recognition, the Group has to measure a financial asset at:

- (a) amortised cost;
- (b) fair value through other comprehensive income; or
- (c) fair value through profit or loss.

The impairment provisions for financial assets shall apply, which are measured at amortised cost and for financial assets which are measured at fair value through other comprehensive income.

Subsequent Measurement of Financial Liabilities

The Group shall classify all financial liabilities as subsequently measured:

a) at amortised cost; or

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Financial instruments (continued)

b) at fair value through profit or loss.

#### Effective Interest Method

The interest income/expenses must be calculated using the Effective Interest Method. These must be calculated by applying the Effective Interest Rate at amortised cost of a financial liability or at the gross carrying amount of a financial asset, except for:

- (a) financial assets purchased or issued impaired due to the credit risk. For those financial assets, the entity has to apply the Effective Interest Rate adjusted depending on the credit for the financial asset amortised cost upon initial recognition.
- (b) financial assets, which are not purchased or issued impaired due to the credit risk, but which subsequently have become impaired financial assets due to the credit risk. For those financial assets, the entity has to apply the Effective Interest Rate for financial asset amortised cost during the subsequent reporting periods.

#### Changing the Contractual Cash Flows

When contractual cash flows of a financial asset are renegotiated or modified, and their renegotiation or modification does not lead to asset derecognition, an entity must recalculate the financial asset gross carrying amount and recognise a gain or a loss due to the change in the profit or loss. The financial asset carrying amount/book value must be recalculated as the present value of renegotiated or modified contractual cash flows, which are discounted at the financial asset original effective interest rate (or the adjusted Effective Interest Rate depending on the credit for financial assets purchased or issued impaired as a result of credit risk). Any incurred costs or commissions shall adjust the carrying amount of the modified financial asset and shall be amortised over the remaining term of the modified financial asset).

#### Elimination

The Group shall reduce the financial asset direct gross carrying amount when there are no reasonable estimates in terms of financial asset recovery either in part or in full. An elimination represents an event of derecognition.

#### Investments in associates

An associate is an entity in which the Group has significant influence and which is neither a subsidiary nor a joint venture. The investments in associates shall be recognised initially at fair value in the Group individual financial statements, and subsequently shall be measured at fair value through other comprehensive income. Based on the Group's Business Model, as well as on the purpose the Group makes investments in capital instruments, the Group may take an irrevocable decision to classify the investments into the category "at fair value through other comprehensive income".

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Financial instruments (continued)

#### Investments in state securities and National Bank of Moldova certificates

Depending on the Business Model, the investments in state securities are classified by the Bank into one of the following categories:

- -at amortised cost;
- -at fair value through profit or loss;
- -at fair value through other comprehensive income.

#### Identification and measurement of impairment of financial assets

At each reporting date, the Group assesses the amount of the expected loss / provision relating to a financial instrument based on the credit risk evolution associated with that financial instrument.

The Group recognises expected losses for the financial instruments, which it has not designated as being measured at fair value through profit or loss.

The Group uses an impairment model based on the changes in the quality of the financial instruments since their initial recognition, as presented below:

- (a) a financial instrument whose credit risk has not increased significantly since the initial recognition date is classified in "Stage 1". Their expected credit loss (ECL) is measured as an amount equal to the life-time ECL resulting from the potential events of non-payment during the upcoming 12 months or less if the financial instrument has a shorter maturity, the exposure at the reporting date and Loss Given Default (LGD);
- (b) if there is a substantial increase in credit risk since initial recognition, the financial instrument is transferred to "Stage 2", but is still not considered to be impaired. The Group recognises a provision for loss as a value equal to the expected life-time credit losses calculated at the estimated exposure in accordance with payment schedule applying the conditional probability of default (PD) for the corresponding maturity and the LGD, until the respective financial instruments are derecognised, classified into "Stage 1" or "Stage 3";
- (c) if impairment signs are identified, the financial instrument is transferred to "Stage 3". The Group recognises a provision for loss as a value equal to expected credit losses over the life of the instrument at each reporting period, taking into account a probability of default of 100% and the LGD, until the respective financial instruments are derecognised or are classified into "Stage 1" or "Stage 2";

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Financial instruments (continued)

#### Identification and measurement of impairment of financial assets (continued)

The Group considers the link between the PD developments and different economic/macroeconomic factors (GDP, EURIBOR, CHIBID, CHIBOR, inflation rate, unemployment rate, index of industrial production volume, etc.), having integrated valid correlations into the Impairment Methodology by determining and applying a PD adjustment factor for a 12-month period.

For the financial assets that are considered significant, the Group applies individual treatment, regardless of the stage in which the asset was classified, calculating the ECL as the difference between the cash flows to be received discounted using the original EIR. In this case scenarios weighted for all probable cash flows shall be taken into account, namely: asset contractual flows, flows resulting from the sales of collateral and other credit improvements.

Individual assessment is mandatory for the Customers, which exposure exceeds MDL 10 million and which were classified into "Stage 3" at the time of valuation.

The method of portfolio segmentation and calculation of indicators used in the process of ECL estimation are described in Note 37.7.

The placements in state securities with the maturity term of up to 90 days are considered as "liquid" instruments – equivalent to cash; no provisions are created for such securities for the losses generated by their impairment.

The placements in state securities with the maturity term exceeding 90 days and state bonds are considered as risk-free securities.

To estimate losses related to the credit risk on exposures related to the placements in state securities issued by governments of other countries, the Group uses the lowest rating provided by at least one of the agencies Standard & Poor's, Moody's and Fitch-IBCA of the origin country to determine the PD and LGD established in accordance with BASEL II provisions for uncovered sovereign exposures.

The Group uses a simplified approach in measuring the provision for losses of an amount equal to the lifetime ECL for trade receivables or assets arising from transactions falling that are subject to IFRS 15.

Impairment of financial assets at fair value through other comprehensive income

At each reporting date, the Group assesses if there is evidence of impairment of the financial assets/group of financial. In the case of investments in daughter companies, a significant or prolonged decline in the fair value of securities below their cost is considered to determine whether the assets are impaired.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Financial instruments (continued)

If such evidence exists, the accumulated loss — calculated as the difference between the acquisition cost and the present fair value, less any impairment loss for that financial asset previously recognised in profit or loss is removed from equity and recognised in other comprehensive income. Impairment losses recognised in profit or loss and the statement of other comprehensive income on equity investments are derecognised through profit or loss and the statement of other comprehensive income. If, in a subsequent period, the fair value of the debt instrument classified as available for sale increases, and the increase can be objectively related to an event, which occurred after the impairment loss has been recognised in the profit or loss, the impairment loss is in the profit or loss and the statement of other comprehensive income.

#### Elimination of financial assets

The Group directly reduces the gross carrying amount of a financial asset when there are no reasonable estimates of recovering the full or part of the financial asset. Eliminated assets with a value of more than MDL 1,000 are recorded in the memorandum accounts and are the subject of the pursuit until the full reimbursement or until the termination of their pursuit is decided.

#### Renegotiated loans

When possible, the Group attempts to restructure loans rather than take over the collateral. This may involve expanding the payment schedule and renegotiating lending conditions. Management of the Group continuously reviews the renegotiated loans to ensure that all requirements are met and subsequent payments will take place. Renegotiated loans are classified more rigidly and classified at least in "Stage 2" for a 6-month follow-up period. Upon the expiration of the tracking period, they can be classified more favorably, provided that the contractual obligations are respected and no other factors of deterioration have been identified.

#### Offsetting financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a legal right to offset the amounts recognized and there is intent to realize or offset them on a net basis or the realization of the asset and settlement of the liability simultaneous.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.5 Investments in associates

An associate is an entity where the Group has substantial influence, which is neither a subsidiary nor a joint venture. The Group individual financial statements shall record the investments in associates at initial cost and subsequently at cost minus losses due to impairment, if such impairment signs have been detected.

#### 2.6 Leasing

Finance leases (the Group as a Lessor)

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership.

A lease agreement is recognised at the commencement date of the lease period. The commencement of the lease period is the date from which the lessee is entitled to exercise its right to use the leased asset. It is the date of initial recognition of the lease (i.e. the recognition of assets, liabilities, income and expenses resulting from the lease agreement, as appropriate).

The Group presents the assets held under a finance lease in the statement of financial statement as a receivable at an amount equal to the net investment in the lease. Net investment in the lease is the gross investment in lease discounted at the interest rate implicit in the lease agreement.

For finance leases, the gross investment is the aggregate amount of minimum lease payments plus the unguaranteed residual value. The difference between the gross investment in the lease and the net cost of acquisition of the leased object (the financed amount less commissions, costs, advances and granting fees) is recognized as unearned finance income. The finance lease income is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the receivable. The unearned income is presented as a reduction of gross investment in lease. The initial direct costs related to lease agreements are included in the initial value of the finance lease receivable and these reduce the amount of income recognized over the lease term. The lease receivables are subsequently measured at amortized cost using the effective interest method.

#### Operating leases (the Group as a Lessee)

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in profit or loss and other comprehensive income statement on a straight-line basis over the lease term. The assets that are received in operational lease are not recognised in the statement of financial position of the Group.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.7 Non-current assets held for sale

Non-current assets classified as held for sale are assets whose carrying amount will be recovered principally through a sale transaction rather than through their continuous use. An asset held for sale must meet the following criteria:

- •must be available for immediate sale in its actual condition;
- management must be committed to a plan to sell the asset;
- •sale of the asset is highly probable;
- •sale is expected to meet the recognition criteria as a completed sale within one year from the date of classification.

Non-current assets classified as held for sale are measured at the lower of its carrying amount and fair value less costs to sell. If the fair value of the asset to be reclassified is lower than the carrying amount, the asset must be revalued until the asset is classified as held for sale, in accordance with applicable IFRS.

Non-current asset held for sale which was not sold during one year from the date of classification, ceases to be classified as held for sale, being reclassified as inventories, property and equipment, intangible assets, etc., depending on its characteristics and the intention of the Bank to use it subsequently.

Under certain circumstances, leased objects and pledges that are repossessed from debtors, as a result of the impossibility of collecting doubtful debts related to the lease, are classified as non-current assets held for sale. At the moment of repossession, assets are measured at the lower of the exposure value and the fair value of the leased assets. Subsequently, non-current assets held for sale are measured at the lower of the carrying amount and fair value less costs to sell.

#### 2.8 Property and equipment

All items of property and equipment are initially recognized at cost. The cost includes expenses directly attributable to the acquisition of the asset. When certain components of property and equipment have different useful lives, they are accounted as distinct elements (major components) of property and equipment.

Property and equipment are stated at cost less accumulated depreciation and accumulated impairment losses, except for the categories "Buildings" and "Land" – which are stated at revalued amount.

Land and buildings are subject to revaluation with sufficient regularity to ensure that the carrying amount does not differ materially from that which would be determined using fair value at the end of the reporting period.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# 2.8 Property and equipment (continued)

When buildings and land are revalued, any accumulated depreciation at the revaluation date is proportionately restated with the modification of the gross carrying amount of the asset, so that the carrying amount of the asset after revaluation, would be equal to its revalued amount. The revaluation surplus included in other comprehensive income in respect of revalued assets is transferred to retained earnings when the asset is derecognized.

Repairs and maintenance are expensed and reported to operating expenses as incurred. Subsequent expenditure on property and equipment is only capitalised when the expenditure improves the condition of the asset beyond the originally assessed standard of performance.

Where the carrying amount of an asset is greater than the estimated recoverable amount, it is written down to its recoverable amount. Gains and losses on disposals of property and equipment are determined by reference to their carrying amount and are presented in other operating income.

The depreciation is calculated on a straight-line basis over the estimated useful life of the asset, as stated in the table below. Land and assets under construction are not depreciated.

Property and equipment	<u>Years</u>
	33-50
Buildings	4-15
Improvements of lease-hold assets	4
ATMs	4-8
Furniture and equipment	4
Computers	7
Vehicles	

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 2.9 Intangible assets

Intangible assets represent costs incurred for acquisition of computer software, licenses and other intangible assets and are amortized using the straight-line method over the best estimate of their useful lives, that is up to 20 years. The amortisation expense on intangible assets is recognised in the statement of profit or loss.

Costs associated with developing or maintaining computer software programs are recognized as an expense as incurred. Costs that are directly associated with the production of identifiable software products controlled by the Group, and that will probably generate economic benefits exceeding costs, beyond one year, are recognized as intangible assets. Direct costs include the costs related to the services provided by the software developer and provider.

### 2.10 Investment property

Investment property are buildings owned by the Group, either held by the Group under a financial lease agreement, or available buildings of the Group held for lease on the basis of one or more operating lease agreements, as well as land held for capital appreciation rather than for sale, including agricultural land, as well as land held for undetermined future use. Investment properties are considered as long-term investments and are initially recognized at cost, including trading cost at initial value, and are subsequently measured at fair value. Thus, gain or loss caused by a change in fair value of the investment property is recognized in profit or loss as incurred.

# 2.11 Due to banks

Amounts due to other banks are recorded when money or other assets are advanced to the Group by counterparty banks. The non-derivative liability is carried at amortized cost.

### 2.12 Borrowings

Borrowings are initially recognized at fair value, net of transaction costs incurred. Subsequently borrowings are stated at amortized cost and any difference between net proceeds and the redemption value is recognized in the statement of profit or loss over the period to maturity using the effective interest method.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# 2.13 Due to customers

Due to customers are non-derivative liabilities to individuals, state or legal entities and are carried at amortized cost. Due to state customers are due to public authorities, which are current accounts of the Moldovan Ministry of Finance and deposit accounts of the Social Insurance Fund. These are stated at amortized cost, using the effective interest rate method.

# 2.14 Cash and cash equivalents

For the statement of cash flows, cash and cash equivalents comprise cash on hand, current accounts and short-term placements at other banks, treasury bills and other short-term highly liquid investments, with original maturity of less than 90 days. Cash on hand, current accounts and short-term placements are measured at amortized cost. Treasury bills and other highly liquid investments are measured at amortized cost.

# 2.15 Ordinary shares and share premium

Ordinary shares represent consideration from shareholders equal to nominal value of issued shares. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds. Any excess of the fair value of consideration received over the nominal value of shares issued is recorded as share premium in equity.

## 2.16 Impairment of non-financial assets

The Group assesses at each reporting date whether there are indications of assets impairment. If any such indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating units (CGU) fair value less costs to sell and its value in use. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value minus costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 2.17 Financial guarantees

Financial guarantees agreements are contracts which enforce the issuer to make specific payments in order to repay a loss incurred by the holder because a specific debtor fails to make repayments at maturity in accordance with the terms of the debt instrument. Such financial guarantees are granted to banks, financial institutions and other entities on behalf of clients to secure loans, overdraft facilities and other bank facilities.

In the ordinary course of business, the Group issues financial guarantees, consisting of letters of credit, guarantees and acceptances. Financial guarantees are initially recognized in the financial statements (within "other liabilities") at fair value, being the premium received.

Subsequent to initial recognition, the Group's liability under each guarantee is measured at the higher of the amount initially recognized, less, when appropriate, cumulative amortization recognized in the statement of profit or loss, and the best estimate of expenses required to settle any financial obligation arising as a result of the guarantee.

Any increase in the liability relating to financial guarantees is recorded in the statement of profit or loss as "Impairment losses on loans and receivables". The premium received is recognized in the statement of profit or loss as "Commission income" on a straight line basis over the life of the guarantee.

## 2.18 Contingencies

Contingent liabilities are not recognised in the financial statements but they are disclosed in notes, unless the possibility of an outflow of resources embodying economic benefits is remote.

A contingent asset is not recognised in the financial statements but disclosed when an inflow of economic benefits is probable.

# 2.19 Provisions

Provisions are recognized when the Group has a present legal or constructive obligation to transfer economic benefits as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenses expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Future operating losses are not provided for.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# 2.20 Contingent commitments provisions

When determining the amount of provisions for financing commitments and guarantees, the Group applies methods similar as for calculating balance sheet exposures. The Group uses the BASEL standardized approach when determining the conversion factor (CCF) used and the assessment of expected part of the loan commitment that will be transposed into a balance sheet exposure.

# 2.21 Interest income and expenses

Interest income and expense for all interest-bearing financial instruments, except for those classified as held for trading or designated at fair value through profit or loss are recognized in the statement of profit or loss and other comprehensive income for all instruments measured at amortized cost using the effective interest method. Once a financial asset or a group of financial assets has been written down as a result of an impairment loss, interest income is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss applied at the net carrying value of the asset.

Fees for loan and leasing commitments that are likely to be granted are deferred (together with direct costs) and are recognized as an adjustment to the effective interest rate on loans and leasing agreements.

# 2.22 Other operating income and expenses

Other operating income, as well as operating expenses, are recognized on an accrual basis.

# 2.23 Commission income and expense

Fees and commissions are generally recognized on an accrual basis when the service has been provided. Commission and fees arising from negotiating, or participating in the negotiation of, a transaction for a third party - such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses - are recognized on completion of the underlying transaction. Other fee and commission income arising from the financial services provided by the Bank including investment management services, brokerage services, and account service fees are recognized as the related service is provided in the income statement. Other fee and commission expenses relate mainly to transaction and service fees, which are registered as expenses as the services are received.

# 2.24 Pension costs and employees' benefits

The Group makes contributions to the Republic of Moldova state funds for social insurance, medical insurance and unemployment benefits, which are calculated on the basis of salaries of all employees of the Group. The Group does not operate any other retirement plan and has no other obligation to provide further benefits to current or former employees.

# 2.25 Gains from foreign exchange operations

Gains from foreign exchange operations include net realized gains from trading assets and liabilities in foreign currencies and the foreign currency translation differences.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 2.26 Related parties

A related party is a person or entity that is related to the entity that is preparing its financial statements.

- (a) A person or a close member of that person's family is related to a reporting entity if that person:
  - (i) has control or joint control over the reporting entity;
  - (ii) has significant influence over the reporting entity; or
  - (iii) is a member of the key management personnel of the reporting entity or of a parent of the reporting entity.
- (b) An entity is related to a reporting entity if any of the following conditions applies:
  - (i) The entity and the reporting entity are members of the same group (meaning that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the reporting entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity.
  - (vi) The entity is controlled or jointly controlled by a person identified in letter (a).
  - (vii) A person referred to in (a) (i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

A *related party transaction* represents a transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a price is charged.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.27 Taxation

Income tax expense for the period comprises current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in other comprehensive income. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the end of reporting period, and any adjustment to tax payable in respect of prior periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the end of reporting period.

The deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised. The tax rate used to calculate the current and deferred tax position at 31 December 2018 is 12% (2017: 12%).

The deferred tax assets and liabilities are offset at the Group level.

# 2.28 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's chief operating decisions maker. Segments whose revenue, result or assets are 10% or more of all segments are reported separately. The information on segments is presented in Note 36.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the financial statements in accordance with the International Financial Reporting Standards requires management to make estimates and assumptions in determining the amounts and balances reported in the financial statements and notes to the financial statements. Estimates and underlying assumptions are reviewed on an ongoing basis and are based on the management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Management also makes certain judgements, apart from those involving estimations, in the process of applying the accounting policies. Judgements that have the most significant effect on the amounts recognised in the financial statements and estimates that can cause a significant adjustment to the carrying amount of assets and liabilities within the next financial year include:

Impairment losses on loans and advances, lease receivables and other receivables

The Group regularly reviews its loan portfolios to assess impairment. Management uses estimates based on historical loss experience for assets with the same credit risk characteristics and objective evidence of impairment similar to those in its portfolio which are adjusted with the expected impact of the evolution of the macroeconomic factors correlated with them.

The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. Estimation of the impact of changes in the factors used for estimating allowances for impairment losses is presented in Note 37.7.

Fair value of financial assets at fair value through other comprehensive income

When the fair value of financial assets can not be determined from market information, it is determined using asset techniques, including models of discounting cash flows.

The data for these models are taken from the observations made on the market, where possible, but if this is not possible, a degree of judgment is needed to establish fair values.

Estimates include considerations such as liquidity risk, credit risk and volatility. Changes in estimates of these factors may affect the reported value of financial assets. If the fair value cannot be reliably determined the available for sale equity investments are held at cost.

Financial assets at amortised cost

Financial assets can be measured at amortised cost if both of the following conditions are met:

- (a) the financial asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- (b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

Fair value of financial instruments

The Group measures the fair value of financial instruments using one of these methods of hierarchy:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.

Level 2: Inputs other than quoted prices included within level 1that are observable for substantially the full term of the asset or liability. Level 2 inputs include the following:

- Quoted prices for similar assets or liabilities in active markets.
- Quoted prices for identical or similar assets or liabilities in markets that are not active.
- Inputs other than quoted prices that are observable for the asset or liability.

Level 3: Valuation techniques based on the input data which cannot be observed on the market for the active or liability. This category includes all instruments whose valuation method does not include observable and unobservable data and has a significant influence on the assessment instrument. This category includes instruments that are valued based on market quotes for similar instruments where unobservable adjustments or assumptions are required to reflect difference between the instruments.

The objective of valuation techniques is determining fair value, which reflects the price that would be obtained in a transaction in normal market conditions, for the financial instrument at the date of the consolidated financial statements.

Valuation models that use a significant number of unobservable data require a higher proportion of estimates and judgments by management in determining fair value. Estimates and judgments by management is usually required to select the most appropriate valuation model, determining future cash flows of the instrument under valuation, determining the probability of default of the counterparty, and selecting prepayments and discount rates. The portion of this kind of instruments in the Group's portfolio is insignificant.

Please see Note 33 for presentation of fair value of financial instruments and the sensitivity of these at the entries used.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

### CASH ON HAND

5

	31.12.2018 MDL'000	31.12.2017 MDL'000
Cash, including: - commemorative and jubilee coins	1,103,882 <u>108</u>	613,201 <u>60</u>
	1,103,882	<u>.613,201</u>
BALANCES WITH NATIONAL BANK OF MOLDOVA		
	31.12.2018 MDL'000	31.12.2017 MDL'000
Current account Mandatory reserves	4,329,009 1,071,235	3,385,601 _1,068,965
	5,4 <u>00,244</u>	<u>4,454,566</u>

Current account and mandatory reserves

The Group holds the mandatory reserves in accordance with the calculus base and the required reserve ratio established by the Council of Administration of NBM. For means attracted in MDL and in nonconvertible currencies the reserves are held in MDL; for means attracted in USD the reserves are held in USD; for funds attracted in EUR and other convertible currencies the reserves are held in EUR.

The balance reserved in USD and EUR on mandatory reserve accounts amounted to USD'000 18,706 and EUR'000 38,449 respectively (2017: USD'000 19,606 and EUR'000 35,948). For the means attracted with a maturity of less than 2 years the required reserve rate is 42.5% (2017: 40%), and for funds attracted in freely convertible currency the reserve rate is 14% (2017: 14%). For the means attracted with a maturity of over 2 years it is nil (2017: 0%).

The interest paid by NBM on the mandatory reserves during 2018 varied between 0.22% and 0.25% per annum (2017: 0.22%-0.23% per annum) for reserves in foreign currency and 2.89% – 3.22% per annum (2017: 3.20%-5.18% per annum) for reserves in MDL.

The required reserves have to be kept at an average limit at the 15th of each month. The limit should be established at the average level throughout the period of 30/31 days. During the reporting dates to NBM (15 of each month) these can be used in any volumes needed by the Group

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

### 6 DUE FROM BANKS

	31.12.2018 <u>MDL'000</u>	31.12.2017 MDL'000
Current accounts	1,608,752	2,429,470
Placements	<u>111,874</u>	<u> 381.708</u>
Less: allowance for impairment losses	<u>(19)</u>	=
	1,720,607	2,811,178

All current accounts and deposit balances are in foreign currencies with foreign banks such as KBC (Belgium), Raiffeisen Bank International AG (Austria), Bank of New York (USA), LBBV (Germany), Sberbank (Russia), etc. (2017: KBC (Belgium), Commertzbank (Germany), , Bank of New York (USA), Sberbank (Russia), Raiffeisen Bank International AG (Austria) etc.).

As the National Bank of Moldova withdrew the license of Banca Sociala on 16.10.2015, the amount of MDL'000 948 deposited in the Group's accounts (subsidiary company) at Banca Sociala was sequestered.

The Group's placements include deposit at KBC (Belgium) of MDL'000 51,459 (at 31.12.2017 the Group's resources were placed at KBC in the amount of: MDL'000 307,913 and at RZB Vienna) and restricted deposits of MDL'000 60,396 (at 31.12.2017: MDL'000 73,795).

Restricted deposits mainly represent placements for clients and under membership agreements signed with Visa, MasterCard, American Express and deposits which guarantee the Bank's clients documentary transactions in amount of USD'000 2,626 (MDL'000 44,942) and EUR'000 830 (MDL'000 15,454) (31 December 2017: USD'000 2,523 (MDL'000 43,136) and EUR'000 1,500 (MDL'000 30,615)).

During 2018 were recorded recoveries from allowances for impairment losses on current accounts and placements from banks in amount of MDL'000 14 (2017: 0).

The credit quality analysis of amounts due from banks is presented below:

		31.12.2018	31.12.2017
Rating	Rating agency	MDL'000	MDL'000
AA	Fitch	257,584	612,665
AA-	Standard&Poor's	-	21,466
A+/ A1	Standard&Poor's, Fitch, Moody's	754,166	-
A	Standard&Poor's, Fitch	21,858	1,574,791
A-	Standard&Poor's, Fitch	632,194	-
BBB+	Standard&Poor's, Fitch	20,744	586,831
BBB	Standard&Poor's, Fitch	8,581	376
Вааз	Moody's	3,236	324
Rating Ba2 / BB and lower	Standard&Poor's, Moody's	21,655	14,506
No rating		589	219
Total		<u>1,720,607</u>	<u>2,811,178</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 7 FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME / FINANCIAL ASSETS AVAILABLE FOR SALE

	31.12.2018 MDL'000	31.12.2017 MDL'000
	MDL 000	MDL 000
Financial assets available for sale, of which:	-	1,420,720
Equity instruments available for sale	-	<u>142,403</u>
Debt instruments available for sale	-	<u> 1.278,317</u>
Equity instruments at fair value through other comprehensive income	151,552	-
Debt instruments at fair value through other comprehensive income	1,496,114	=
-	<u>1,647,666</u>	<u>1,420,720</u>

Equity instruments at fair value through other comprehensive income / available for sale:

	2018 <u>MDL'000</u>	2017 MDL'000
Balance at 1 January	142,403	161,868
*Disposals	(699)	(43,283)
Additions	50	
Increase/ (decrease) in fair value	9,798	17,014
(Increase)/ decrease of allowance for impairment		
losses	Ξ	<u>6,804</u>
Balance at 31 December	<u>151,552</u>	<u> 142,403</u>

<sup>\*</sup>During 2018 the Group came out of the share capital of Garantinvest S.R.L. at the value determined as a result of the distribution of assets with the Company's final liquidation, namely MDL'000 699.

In 2018, the Group subscribed a nominal ordinary voting share with the nominal value in amount of MDL'000 50, issued and placed at the foundation of the "Depozitarului Central Unic al Valorilor Mobiliare "S.A., which represents 0.2049% of the share capital of the entity.

<sup>\*</sup>During 2017 the Group sold its investment in the share capital of IM "Suedzucker Moldova" S.A. at the price of MDL'000 47,915, so the difference between the cost of this investment and its selling value constituted MDL'000 36,008, which was reflected in the account of profit and loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 7 FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME / FINANCIAL ASSETS AVAILABLE FOR SALE (CONTINUED)

Equity instruments at fair value through other comprehensive income / available for sale (continued)

• •	Field of	Owr	nership %	31.12.2018	31.12.2017
	<u>activity</u>	2018	2017	MDL'000	MDL'000
	Transaction				
Visa Inc.	processing	0.001%	0.001%	68,595	58,808
	Glass				
IM Glass Container Prim SA	manufacturing	16.89%	16.89%	51,696	50,458
	Glass				
IM Glass Container Company SA	manufacturing	17.43%	17.43%	29,154	30,663
	Bureau of				
IM Biroul de Credit SRL	credit histories	6.70%	6.70%	1,019	1,019
	Transaction				
S.W.I.F.T. SCRL	processing	0.01%	0.01%	900	877
	Financial				
Garantinvest SRL	intermediaries	0%	9.92%	-	440
	Registrar				
	services,				
Depozitarul Central Unic al	depositary and				
Valorilor Mobiliare	clearing	0.20%	-	50	_
	Depositary				
Depozitarul Național de Valori	services,				
Mobiliare al Moldovei SA	clearing	5.30%	5.30%	131	131
	Auctions and				
Bursa de Valori din Moldova	brokerage	2.56%	2.56%	7	7
	Leather		- 4		
IM Piele SA	manufacturing	12.80%	12.80%	-	-

All financial assets at fair value through other comprehensive income, except I.M. "Glass Container Company" S.A., I.M. "Glass Container Prim" S.A., Visa Inc. and S.W.I.F.T. SCRL are recognized as at 31 December 2018 at historical cost because the fair value can not be determined reliably, the lack of cost / efficiency in determining it and a small threshold of significance in their value, as well as the absence of any changes in the financial condition of the issuer.

142,403

<u>151,552</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 7 FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME / FINANCIAL ASSETS AVAILABLE FOR SALE (CONTINUED)

As at 31 December 2018 the fair value of equity investment in Visa Inc. was determined based on the price quoted on the NYSE stock exchange, this technique being the Level 1 in the hierarchy.

The carrying value of equity investment in S.W.I.F.T. SCRL is the value confirmed by the General Meeting of Shareholders of S.W.I.F.T. SCRL based on the financial statement of the Company.

It is impossible to determine the fair value of the Group's investment in the equity of î.M. "Piele" SA based on cash flow or other financial data since this company ceased its activity. The Group's management decided to maintain the amount of the impairment allowance at full cost of the investment, as accounted for as at 31 December 2012.

Fair value of investments in I.M. "Glass Container Company" S.A. and I.M. "Glass Container Prim" S.A was determined based on the valuation performed by an external assessor.

The fair value of the Group's equity investment in Î.M. "Glass Container Company" S.A. and Î.M. "Glass Container Prim" S.A. were estimated using the discounted cash flows method. The estimates were made based on the companies' forecasted financial ratios for the following 4 years (2019 – 2022), an annual long-term growth rate of 6% based on the inflation rate forecasted by the National Bank of Moldova for the following periods and projected growth in cash flows based on the assumption that inflation will be the main factor that will lead to price changes and as a result increase in generated revenues; and a discount rate for the net cash flows determined by applying the weighted average cost of capital method (WACC).

Other Group's investments, such as equity investments in IM Biroul de Credit SRL, Depozitarul National de Valori Mobiliare al Moldovei, Depozitarul Central Unic al Valorilor Mobiliare and Bursa de Valori a Moldovei SA were acquired by the Group in order to ensure its participation on the local market, according to the regulatory requirements for stock exchange market and constitutes a lever for promoting and diversifying the Group's products/services.

Refer to Note 33 for the fair value measurement disclosures.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 8 LOANS AND ADVANCES TO CUSTOMERS

		_	1.12. 2018 MDL'000	31.12. MDL	•
Corporate customers			6,946,737	6,39	1,736
Retail entities			1,919,016		9,682
Individuals			3,538,413	2,610	0,426
Total loans, gross			12,404,166	10,89	1,844
Less: total allowances for impair loans, including: - Allowances on loans – portfolio			(841,078)	(1,048	3.917)
customers			<u>(697,810)</u>	(907	.480)
- Allowances on loans - portfolio	of retail entities		(60,745)	(113	.673)
- Allowances on loans - portfolio	of individuals		(82,523)	(27	<u>,764)</u>
Total loans, net  The concentration of risk in econ	omic sectors for c		11,563,088	9,84	<u>2,927</u>
The concentration of risk in com	omic sectors for c	450000000	n portiono.		
Corporate	Stage 1	Stage 2	Stage 3	31.12.2018 <u>Total</u> <u>MDL'000</u>	31.12.2017 <u>Total</u>
				MIDE OOO	MDL'000
Agriculture/ Food industry	1,435,368	577,340	29,587	2,042,295	2,180,929
Agriculture/ Food industry including:	1,435,368	577,340	29,587		2,180,929
	1,435,368 244,991	577,340	29,587		2,180,929 289,864
including:		577,340 - 577,340	29,587 - 29,587	2,042,295	2,180,929 289,864 1,891,065
including: agriculture	244,991	-	-	2,042,295 244,991 1,797,304 799,493	2,180,929 289,864 1,891,065 714,706
including: agriculture food industry	244,991 1,190,377	577,340	-	2,042,295 244,991 1,797,304 799,493 691,162	2,180,929 289,864 1,891,065 714,706 730,822
including: agriculture food industry including wine production	244,991 1,190,377 222,154	577,340 577,339	- 29,587 -	2,042,295 244,991 1,797,304 799,493 691,162 2,689,065	2,180,929 289,864 1,891,065 714,706 730,822 2,429,535
including: agriculture food industry including wine production Non-food industry	244,991 1,190,377 222,154 223,543	577,340 577,339 309,757	- 29,587 - 157,862	2,042,295 244,991 1,797,304 799,493 691,162 2,689,065 289,941	2,180,929 289,864 1,891,065 714,706 730,822 2,429,535 278,126
including:     agriculture     food industry     including wine production Non-food industry Trade	244,991 1,190,377 222,154 223,543 2,367,255	577,340 577,339 309,757 165,907	- 29,587 - 157,862	2,042,295 244,991 1,797,304 799,493 691,162 2,689,065 289,941 363,712	2,180,929 289,864 1,891,065 714,706 730,822 2,429,535
including:     agriculture     food industry     including wine production Non-food industry Trade Transport	244,991 1,190,377 222,154 223,543 2,367,255 140,896	577,340 577,339 309,757 165,907	- 29,587 - 157,862	2,042,295 244,991 1,797,304 799,493 691,162 2,689,065 289,941 363,712 438,821	2,180,929 289,864 1,891,065 714,706 730,822 2,429,535 278,126 247,300 224,049
including:     agriculture     food industry     including wine production Non-food industry Trade Transport Telecommunications	244,991 1,190,377 222,154 223,543 2,367,255 140,896 363,712	577,340 577,339 309,757 165,907 149,045	- 29,587 - 157,862 155,903 -	2,042,295 244,991 1,797,304 799,493 691,162 2,689,065 289,941 363,712	2,180,929 289,864 1,891,065 714,706 730,822 2,429,535 278,126 247,300
including:     agriculture     food industry     including wine production Non-food industry Trade Transport Telecommunications Construction and real estate Energy sector Financial institutions and	244,991 1,190,377 222,154 223,543 2,367,255 140,896 363,712 347,465	577,340 577,339 309,757 165,907 149,045	- 29,587 - 157,862 155,903 - - 91,356	2,042,295 244,991 1,797,304 799,493 691,162 2,689,065 289,941 363,712 438,821 213,882	2,180,929 289,864 1,891,065 714,706 730,822 2,429,535 278,126 247,300 224,049 192,235
including:     agriculture     food industry     including wine production Non-food industry Trade Transport Telecommunications Construction and real estate Energy sector Financial institutions and organizations	244,991 1,190,377 222,154 223,543 2,367,255 140,896 363,712	577,340 577,339 309,757 165,907 149,045	- 29,587 - 157,862 155,903 - - 91,356	2,042,295 244,991 1,797,304 799,493 691,162 2,689,065 289,941 363,712 438,821 213,882 208,703	2,180,929 289,864 1,891,065 714,706 730,822 2,429,535 278,126 247,300 224,049 192,235 80,991
including:     agriculture     food industry     including wine production Non-food industry Trade Transport Telecommunications Construction and real estate Energy sector Financial institutions and	244,991 1,190,377 222,154 223,543 2,367,255 140,896 363,712 347,465	577,340 577,339 309,757 165,907 149,045	- 29,587 - 157,862 155,903 - - 91,356	2,042,295 244,991 1,797,304 799,493 691,162 2,689,065 289,941 363,712 438,821 213,882	2,180,929 289,864 1,891,065 714,706 730,822 2,429,535 278,126 247,300 224,049 192,235

6,946,737

6,391,736

**Total** 

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 8 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

The concentration of risk in economic sectors for customers' loan portfolio (continued):

Retail entities	Stage 1	Stage 2	Stage 3	31.12.2018 <u>Total</u>	31.12.2017 <u>Total</u>
				MDL'000	MDL'000
Agriculture/ Food industry	728,667	36,275	36,690	801,632	689,181
including:					
agriculture	700,102	33,640	24,531	758,273	641,938
food industry	28,565	2,635	12,159	43,359	47,243
including wine production	16,303	2 -	-	16,303	17,939
Non-food industry	63,399	9,180	677	73,256	86,739
Trade	854,268	15,696	18,321	888,285	898,738
Transport	27,269	103	1	27,373	33,486
Telecommunications	726	-	1	727	180
Construction and real estate	48,245	4,273	125	52,643	58,323
Energy sector	1,458	-	-	1,458	-
Financial institutions and					
organizations	15,612	70	343	16,025	60,968
Other	57.294	<u> 163</u>	<u>160</u>	<u>57,617</u>	<u>62,067</u>
Total	<u>1,796,938</u>	<u>65,760</u>	<u>56,318</u>	<u>1,919,016</u>	1,889,682
				55	
				31.12.2018	31.12.2017
Individuals	Stage 1	Stage 2	Stage 3	<u>Total</u>	<u>Total</u>
				MDL'000	MDL'000
Mortgage	1,775,185	43,211	24,887	1,843,283	1,157,373
Consumer loans - secured	322,977	16,153	13,101	352,231	290,456
Consumer loans - unsecured	1,074,108	45,813	19,277	1,139,198	1,002,602
Credit cards	<u>156.235</u>	45,390	<u>2,076</u>	203,701	159,995
Total	3,328,50 <u>5</u>	<u> 150,567</u>	59,341	3,538,413	2,610,426

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 8 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

The table below presents the credit quality and maximum exposure to credit risk based on the internal credit rating system and classification at year end:

<b>0 -                                   </b>	Stage 1	Stage 2	Stage 3	31.12.2018 <u>Total</u> <u>MDL'000</u>	31.12.2017 <u>Total</u> <u>MDL'000</u>
Corporate					
Performing					
Standard	3,554,378	385,015	-	3,939,393	3,363,232
Supervised	1,527,759	817,034	-	2,344,793	1,907,645
Non-performing	13,961	2040	648,590	662,551	1,120,859
Less: Allowances for					
impairment losses, of which:					
assessed collectively	(61,387)	(6,173)	-	(67,560)	(58,261)
assessed individually	(50,244)	(219,277)	(360,729)	(630,250)	(849,219)
Total	4,984,467	<u>976,599</u>	<u> 287,861</u>	6,248,927	<u>5,484,256</u>
Retail entities					
Performing					
Standard	1,554,674	14,809	-	1,569,483	1,460,363
Supervised	241,072	41,114	675	282,861	294,794
Non-performing	1,192	9,837	55,643	66,672	134,525
Less: Allowances for					
impairment losses, of					
which:					
assessed collectively	(20,422)	(6,338)	(16,704)	(43,464)	(28,857)
assessed individually	-	(1,087)	(16,194)	(17,281)	(84,816)
Total	<u>1,776,516</u>	<u>58,335</u>	23,420	<u>1,858,271</u>	1,776,009
Individuals					
Performing					
Standard	3,198,895	1,872	-	3,200,767	2,335,632
Supervised	102,209	104,503	1,896	208,608	175,895
Non-performing	27,401	44,192	57,445	129,038	98,899
Less: Allowances for					
impairment losses, of					
which:					20
assessed collectively	(32,011)	(12,780)	(37,732)	(82,523)	(27,764)
assessed individually	-	-	-	-	
Total	<u>3,296,494</u>	<u> 137,787</u>	<u> 21,609</u>	<u>3,455,890</u>	<u>2,582,662</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018
(All amounts are expressed in thousand MDL, if not stated otherwise)

# LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

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Ageing analysis of portfolio by days in arrears and stages during 2018:

			Stage 1			Stage 2			Stage 3	Total
	0 - 30 days	> 30 days ≤ 90 days	> 90 days	o-30 days	> 30 days < 90 days	> 90 days	o-30 days	> 30 days < 90 days	> 90 days	
	MDL'000	MDL'000 MDL'000	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000
Corporate customers	5,096,098	•	1	1,202,049	•	ŧ	288,889	•	359,701	6,946,737
Retail entities	1,796,938	1	ı	41,418	24,342	1	1,491	749	54,078	1,919,016
Individuals	3,328,505	ü	Ü	104,517	46,050	11	8.371	7.974	42,996	3,538,413
Total loans, gross	10,221,541	,	1	1,347,984	70,392	ı	298,751	8,723	456,775	12,404,166
Less: allowances for impairment losses coloans, including:	for on (164 064)		,	(123, 120)	(280,27)	•	(001	(1)		(010,00)
assessed collectively	(113 820)	1 1		(11 004)	(14 084)	1	(5,659)	(5,515)	_	(041,0/0)
assessed individually	(50,244)	ä	1	(220,364)	-	12	(134.937)	(616,6)	(43,206)	(193,54/) (647,531)
Total loans, net	10,057,477	â	ü	1,116,413	56,308	HC.	158,161	3,208	171,521	11,563,088

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

Ageing analysis of portfolio by days in arrears during 2017:

31 December 2017	o-30 days	31-90 days	More than <u>90 days</u>	Total
	MDL'000	MDL'000	<u>MDL'000</u>	MDL'000
Corporate customers	2,669,767	•	721,969	6,391,736
Retail entities	1,751,587	18,999	960'611	1,889,682
Individuals	2,527,530	47,133	35,763	2,610,426
	9,948,884	66,132	876,828	10,891,844
Less: allowances for impairment				
losses on loans, including:	(473,434)	(6,336)	(269,147)	(1,048,917)
assessed collectively	(77,701)	(6,034)	(31,147)	(114,882)
assessed individually	(395,733)	(302)	(538,000)	(934,035)
	9,475,450	59,796	307,681	9,842,927

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

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The movement in the impairment allowance during 2018 is presented below:

	Corporate customers	Retail entities	Individuals	Total
	MDL'000	MDL'000	MDL'000	MDL'000
Balance as at 1 January 2018	914,989	115,392	71,751	1,102,132
mpairment charge	49,108	2,670	18,475	70,253
Amounts written off as uncollectible	(251,011)	(26,689)	(2,663)	(315,363)
Foreign exchange differences	(15.276)	(628)	(40)	(15,944)
Balance as at 31 December 2018	018,769	60,745	82,523	841,078

The movement in the impairment allowance during 2017 under IAS 39 is presented below:

	Corporate	Retail entities	Individuals	Total
	customers			
	MDL'000	MDL'000	MDL'000	MDL'000
Balance as at 1 January 2017	767,024	104,403	25,533	896,960
Impairment charge	228,077	22,100	9,392	259,569
Amounts written off as uncollectible	(68,179)	(11,435)	(7,161)	(86,775)
Foreign exchange differences	(19,441)	(1,396)	110	(20,837)
Balance as at 31 December 2017	907,481	113,672	27,764	1,048,917

The impairment charge for the period is different from the figure disclosed in the statement of profit or loss, due to the recoveries of loans previously written off as uncollectible amounting to MDL'000 15,191 (2017: MDL'000 14,698) The amount of the recoveries was credited directly to the release of the impairment charge in the statement of profit or loss for the year.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 8 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

The analysis in changes of allowances for impairment losses on loans is presented below:

				31.12.2018
Corporate customers	Stage 1	Stage 2	Stage 3	<u>Total</u>
				MDL'000
As at 1 January 2018	256,820	95,914	562,255	914,989
Increases due to initiation and purchase	37,666	4,252	-	41,918
Decreases due to derecognition	(2,096)	(5,153)	(25)	(7,274)
Variations due to changes in credit risk				
(net)	(177,860)	133,964	58,150	14,254
Amounts written off as uncollectible	-	-	(251,011)	(251,011)
Foreign exchange differences	(2,899)	(3,527)	(8,640)	(15,066)
As at 31 December 2018	111,631	225,450	<u>360,729</u>	<u>697,810</u>
				31.12.2018
Retail entities	Stage 1	Stage 2	Stage 3	<u>Total</u>
				MDL'000
As at 1 January 2018	21,887	6,165	87,340	115,392
Increases due to initiation and purchase	11,800	789	•	12,589
Decreases due to derecognition	(1,654)	(1,087)	(4,366)	(7,107)
Variations due to changes in credit risk				
(net)	(11,316)	1,694	6,810	(2,812)
Amounts written off as uncollectible	-	-	(56,689)	(56,689)
Foreign exchange differences	(295)	(136)	(197)	(628)
As at 31 December 2018	<u> 20,422</u>	<u> 7.425</u>	<u>32,898</u>	<u>60,745</u>
				31.12.2018
Individuals	Stage 1	Stage 2	Stage 3	<u>Total</u>
				MDL'000
As at 1 January 2018	21,949	12,458	37,344	71,751
Increases due to initiation and purchase	15,653	1,612	2,821	20,086
Decreases due to derecognition	(2,774)	(2,004)	(9,447)	(14,225)
Variations due to changes in credit risk				
(net)	(2,814)	715	14,713	12,614
Amounts written off as uncollectible	40	-	(7,663)	(7,663)
Foreign exchange differences	(3)	(1)	(36)	(40)
As at 31 December 2018	<u>32,011</u>	<u>12,780</u>	37,732	<u>82,523</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 9 LEASE RECEIVABLES

The Group is the lessor in finance lease agreements in EUR, USD and MDL, having as lease objects vehicles, commercial, industrial, agricultural and office equipment, as well as industrial, commercial and residential buildings.

The table below presents the structure of lease receivables.

	31.12. 2018 <u>MDL'000</u>	31.12. 2017 MDL'000
Legal entities Individuals	68,201 <u>62,174</u>	74,667
Total lease receivables, gross	130,375	<u>70,769</u> <u>145,436</u>
Less: allowances for impairment losses on finance lease receivables total, including:		
<ul> <li>Allowances – lease receivables legal entities</li> <li>Allowances – lease receivables individuals</li> </ul>	(12,332) (6,943)	(8,794) (4,611)
Total lease receivables, net	111,100	<u>132,031</u>

The concentration of risk in economic sectors for customers' lease receivables portfolio:

				31.12.2018	31.12.2017
	Stage 1	Stage 2	Stage 3	<u>Total</u>	<u>Total</u>
				MDL'000	MDL'000
Individuals	34,382	2,523	25,269	62,174	70,769
Legal entities:					
Industry and construction	14,410	29	9,152	23,591	28,488
Trade	9,421	584	2,834	12,839	13,511
Services	14,432	-	4,964	19,396	17,716
Agriculture	3,116	-	322	3,438	4,999
Transport	3,854	-	5,083	8,937	9,953
Total:	<u>79,615</u>	3,136	47,624	<u>130,375</u>	<u>145,436</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 9 LEASE RECEIVABLES (CONTINUED)

Ageing analysis of portfolio by days in arrears and stages as at 31 December 2018:

			Stage 1	<del> </del>		Stage 2			Stage 3	Tot
	o - 30 days	> 30 days ≤ 90 days	> 90 days	o - 30 days	> 30 days ≤ 90 days	> 90 days	o - 30 days	> 30 days ≤ 90 days	> 90 days	MDL'oc
Legal entities	38,591	6,643	-	-	613	-	-	555	21,799	68,21
Individuals	27,823	6,559	-	-	2,523	-	700	-	24,569	62,1
	66,414	13,202	-	-	3,136	-	700	555	46,368	130,3
Less: Allowances for impairment losses, from which										
Assessed collectively	(564)	(192)	107	-	(456)	-	(5)	-	(3,472)	(4,68
Assessed individually		-	-		- (0-	-	(32)		(14,554)	(14,58
	<u>65,850</u>	<u>13,010</u>	=	=	2,680	=	<u>663</u>	555	<u> 28,342</u>	<u>111,1(</u>

Ageing analysis of portfolio by days in arrears as at 31 December 2017:

31 December 2017	<u>o-30 days</u> MDL'000	31-90 days MDL'000	More than <u>90 days</u> <u>MDL'000</u>	<u>Total</u> MDL'ooo
Legal entities Individuals	47,752	3,634	23,281	74,667
individuals	33,558 81,310	5,128 8,762	32,083 55,364	70,769 145,436
Less: Allowances for impairment losses, from which: Assessed collectively Assessed individually	(691) (12)	(218) (196)	(1,080) (11,208)	(1,989) (11,416)
	80,607	8,348	<u>43,076</u>	132,031

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 9 LEASE RECEIVABLES (CONTINUED)

Movements in allowance for impairment losses on finance lease receivables are presented below:

	<u>Legal entities</u>	<u>Individuals</u>	Total
	MDL'000	MDL'000	MDL'ooo
As at 1 January 2018	13,659	8,992	22,651
Impairment charge	(835)	(1,759)	(2,594)
Foreign exchange differences	(492)	(290)	<u>(782)</u>
As at 31 December 2018	<u> 12,332</u>	<u>6,943</u>	<u> 19,275</u>

The table below presents the movements of allowances for impairment losses according to IAS 39 during 2017:

	Legal entities	<u>Individuals</u>	<u>Total</u>
	MDL'000	MDL'ooo	MDL'000
As at 1 January 2017	6,164	6,173	12,337
Impairment charge	2,586	(1,603)	983
Foreign exchange differences	44	41	<u>85</u>
As at 31 December 2017	<u>8,794</u>	<u>4,611</u>	13,405

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 9 LEASE RECEIVABLES (CONTINUED)

The analysis in changes of allowances for impairment losses on finance lease receivables:

				31.12.2018
Legal entities	Stage 1	Stage 2	Stage 3	<b>Total</b>
				MDL'000
As at 1 January 2018	859	71	12,729	13,659
Increases due to initiation and purchase	321	143	-	464
Decreases due to derecognition	(281)	(22)	(816)	(1,119)
Variations due to changes in credit risk				
(net)	(369)	(41)	230	(180)
Foreign exchange differences	(20)	(6)	(466)	(492)
As at 31 December 2018	510	<u> 145</u>	<u> 11,677</u>	<u>12,332</u>
				31.12.2018
Individuals	Stage 1	Stage 2	Stage 3	31.12.2018 <u>Total</u>
Individuals	Stage 1	Stage 2	Stage 3	_
Individuals As at 1 January 2018	<b>Stage 1</b> 426	Stage 2	<b>Stage 3</b> 6,843	Total
	Ü	_		Total MDL'000
As at 1 January 2018	426	1,723		Total MDL'000 8,992
As at 1 January 2018 Increases due to initiation and purchase	426 100	1,723 80	6,843	Total MDL'000 8,992 180
As at 1 January 2018 Increases due to initiation and purchase Decreases due to derecognition	426 100	1,723 80	6,843	Total MDL'000 8,992 180
As at 1 January 2018 Increases due to initiation and purchase Decreases due to derecognition Variations due to changes in credit risk	426 100 (124)	1,723 80 (222)	6,843	Total MDL'000 8,992 180 (1,606)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 10 FINANCIAL ASSETS HELD TO MATURITY/ FINANCIAL ASSETS AT AMORTISED COST

	31.12.2018 <u>MDL'000</u>	31.12.2017 <u>MDL'000</u>
Financial assets held to maturity	-	1,793,908
Debt instruments at amortised cost	900,370	-
	900,370	1,793,908

The structure of debt instruments at amortised cost/ financial assets held to maturity for 2018 and 2017 is presented in the table below:

	31.12.2018 <u>MDL'000</u>	31.12.2017 MDL'000
Treasury bills Government bonds Certificates issued by the NBM	4,991 46,329	221,277 74,630
Certificates issued by the NBM	<u>849,050</u> <u>900,370</u>	1,498,001 1,793,908

As at 31 December 2018 the treasury bills issued by the Ministry of Finance of the Republic of Moldova had a maturity of 93 days, with an annual interest rate ranging between 4.00% (2017: 5.83 % and 8.46% per annum). As at 31 December 2018 government bonds issued by the Ministry of Finance of the Republic of Moldova had a maturity of 730 to 1,826 days, with an annual interest rate ranging between 4.32 % and 8.35% (2017: 5.70 % and 13.00% per annum).

As at 31 December 2018 the Group had certificates issued by the National Bank of Moldova in the Group portfolio in amount of MDL'000 850 with an annual interest rate of 6.5% (as at 31 December 2017 the Group had certificates issued by the National Bank of Moldova in Group portfolio in amount of MDL'000 1,500 with an annual interest rate of 6.5%).

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 11 NON-CURRENT ASSETS HELD FOR SALE

As at 31 December 2018 the Group has classified foreclosed collateral as assets held for sale at book value of MDL'000 12,362 (2017: MDL'000 14,306) and property and equipment classified as held for sale in accordance with IFRS 5 provisions in the amount of MDL'000 957 (2017: MDL'000 957).

Non-current assets held for sale include residential and commercial real estate property, cars and equipment taken into possession from lessees, as a result of forced interruption of leasing agreements as a result of overdue payments.

	31.12.2018	31.12.2017
Туре	MDL	<u> </u>
Foreclosed collateral	<u>13,129</u>	<u>15,233</u>
Real estate	10,856	13,567
Vehicles	1,227	620
Special equipment	764	764
Equipment	<u>282</u>	<u> 282</u>
Non-current assets held for sale	957	957
Allowance for impairment	<u>(767</u> )	<u>(927</u> )
·		
Non-current assets held for sale, net	<u>13,319</u>	<u> 15,263</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(All amounts are expressed in thousand MDL, if not stated otherwise) FOR THE YEAR ENDED 31 DECEMBER 2018

PROPERTY AND EQUIPMENT

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	Total	MDL'000	1,443,860	(579,845)	864,015		864,015	245,888	15		(18,057)	(75.949)	1,015,912		1,652,579	(636,667)	1,015,912
Cost	Assets under construction	MDL'000	224,408	•	224,408		224,408	244,971	•	(140,452)	(2,987)		325,940		325,940		325.940
;	improvements	MDL'000	27,363	(19,003)	8,360		8,360	1	ı	4,150	1	(2,703)	6,807		31,513	(21,706)	208'6
	Vehicles	MDL'000	34,265	(20,434)	13,831		13,831	872	•	13,753	(3,252)	(3,414)	21,790		43,527	(21,737)	21,790
	rurniture and equipment	MDL'000	508,067	(354,772)	153,295		153,295	45	•	106,731	(63)	(58,393)	201,615		606,958	(405,343)	201,615
Revalued	buildings	WDF.000	649,757	(185,636)	464,121		464,121	,	15	15,818	(11,755)	(11,439)	456,760		644,641	(182,881)	45 <u>6,760</u>
,		As at 1. January 2018	Cost/revalued amount	Accumulated depreciation	Net book value	Year ended 31 December 2018	Net value as at 1 January	Additions	Revaluations	Transfers	Disposals, net	Depreciation charge	Net book value	As at 31 December 2018	Cost/revalued amount	Accumulated depreciation	Net book value

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 12 PROPERTY AND EQUIPMENT (CONTINUED)

As at 31 December 2018, the cost of the Group's fully depreciated but still used property and equipment amounted to MDL'000 309,530 (as at 31 December 2017: MDL'000 272,475).

Property and equipment are valued at cost less accumulated depreciation and impairment losses, with the exception of the category "Land and buildings", which in 2016 was revalued at fair value in accordance with IAS 16 provisions.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018
(All amounts are expressed in thousand MDL, if not stated otherwise)

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			Total	MDL'000		1,352,960	(527,166)	825,794		895,704	16/10-10	108,365	216	•	(360)	(1,132)	(68,868)	864,015		1,443,860	(579,845)	Š	864,015
	Cost	Assets under	construction	MDL'000		199,598	'	199,598		100,508	06066	107,427	•	(82,413)	(204)	1		224,408		224,408	1		224,408
		Leasehold	<u>improvements</u>	MDL'000		24,847	(17,653)	7,194		7.104	10-67	•	•	3,213	•	•	(2,047)	8,360		27,363	(19,003)	0	8,360
			Vehicles	MDL'000		33,494	(19,826)	13,668		13.668		1	•	5,083	•	(1,040)	(3,880)	13,831		34,265	(20,434)	o d	13,831
	;	Furniture and	equipment	MDL 000		452,551	(315,787)	136,764		136,764		358	•	67,504	(126)	•	(51,175)	153,295		508,067	(354,772)	000000000000000000000000000000000000000	153,295
UED)	Revalued	Land and	buildings	WDL'000		642,470	(173,900)	468,570		468,570		580	216	6,613	1	(92)	(11,766)	464,121		649,757	(185,636)	70, 77,	404,121
PROPERTY AND EQUIPMENT (CONTINUED)					y 2017	amount	preciation	9	Year ended as at 31 December 2017	January	•					*Reclassified to assets held for sale		Ð	nber 2017	Imount	preciation		ע
PROPERTY A				3	As at 1 January 2017	Cost/ revalued amount	Accumulated depreciation	Net book value	Year ended as	Net value as at 1 January	A 12 11:00 to A	Additions	Revaluation	Transfers	Disposals, net	*Reclassified to	Depreciation	Net book value	As at 31 December 2017	Cost/ revalued amount	Accumulated depreciation	Net book walne	MET DOOR VALUE

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 13 INVESTMENT PROPERTY

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	2018	2017
	MDL'000	MDL'000
As at a Tanuami	70.056	78,991
As at 1 January Additions	72,356 60	70,991
	00	(7.753)
Disposals	=	
Revaluation	<u>48</u>	<u>1,118</u>
As at 31 December	<u>72,464</u>	<u>72,356</u>
INTANGIBLE ASSETS		
	2018	2017
	MDL'000	MDL'000
Balance as at 1 January		
Cost	179,588	168,817
Accumulated amortization	(115.773)	(100,307)
Net book value	<u>63,81</u> 5	<u>68,510</u>
Year ended 31 December		
Net value as at 1 January	63,815	68,510
Additions, including:	24,846	26,090
Goodwill	2,497	-
Disposals	-	(15,319)
Amortisation charge	(22,299)	<u>(15,466</u> )
Net book value	66,362	63,815
As at 31 December		
Cost	204,434	179,588
Accumulated amortization	(138,072)	(115,773)
Net book value	66,362	<u>63,81</u> 5

Intangible assets are initially recognized at cost and subsequently are measured at cost less accumulated amortization and impairment losses, if any. Intangible assets are amortized on a straight-line basis throughout their useful lives.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 14 INTANGIBLE ASSETS (CONTINUED)

As at 31 December 2018, the cost of intangible assets fully amortized in 84 units (2017: 71 units) reached MDL'000 32,863 (2017: MDL'000 29,169).

The intangible assets include the T24 automated banking system with the book value as at 31 December 2018 of MDL'000 35,168 (2017: MDL'000 29,391), which according to the contractual provisions will be used by the Group until 30.09.2030.

In 2015, the Group launched the American Express Acceptance and Issuance Project. The book value of the license at 31 December 2018 amounted to MDL'000 5,184 (2017: MDL'000 7,673).

# 15 OTHER ASSETS

	31.12.2018 <u>MDL'000</u>	31.12.2017 MDL'000
Other non-financial assets		
Prepayments	56,369	70,628
Low-value items and materials in stock	12,107	6,175
Receivables due from budget	221	642
Other cancelled fees	<u>584</u>	888
	69,281	78,333
Other financial assets		, ,,,,,
Receivables related to cancelled finance lease		
agreements	43,335	42,983
Receivables from other financial institutions	39,265	127,433
Financing contracts	12,758	4,177
Receivables from insurance companies	1,134	1,185
Other assets	38,060	_35.888
	134,552	211,666
		,
Less: impairment losses for other assets	(85,128)	(78,290)
	<u> 118,705</u>	211,709

Receivables from other financial institutions represent receivables arising from clearing operations related to Visa, Mastercard and American Express systems in amount of MDL'000 34,296 (2017: MDL'000 115,796), receivables due to international money transfer systems in amount of MDL'000 4,968 (2017: MDL'000 11,637). According to Moody's rating agency Visa International system has the "A 1" and "P-1" ratings, while MasterCard Incorporated: "A-3" and "P-2" ratings.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 15 OTHER ASSETS (CONTINUED)

Receivables related to cancelled finance lease agreements represent early terminated finance lease contracts due to the lessees' breaches of the contractual clauses. The Group has recognized the difference between the fair value of the repossessed lease objects and the carrying amount of the finance lease receivables as assets, as the Group can claim these amounts from lessees in accordance with the provisions of the finance lease contracts. For certain agreements in 2018 the Group is in process of taking into possession the lease objects or the available collateral, while for others it had already foreclosed all lease objects, but it sues for the recovery of those amounts which were not covered by the value of the repossessed lease objects.

Financing contracts represent loans granted to car dealers, legal entities for investment and real estate projects, working capital needs and other purposes, and also to individuals - mortgages and consumer. The financing contracts are secured by movable items (as vehicles for car dealers) and mortgage (for other debtors).

Receivables related to cancelled leasing agreements, financing, credit sales

The Group uses the following credit quality categories to manage the credit risk of financing, cancelled lease agreements, credit sale and other receivables:

- Neither past due nor impaired if payments are made regularly and in accordance with contract terms;
- Past due, but not impaired
  - Past due 30 days if payments are overdue up to 30 days;
  - Past due 31-90 days if payments are overdue from 31 to 90 days;
- Impaired- if payments are overdue more than 90 days.

Movement in impairment allowance for receivables from sales on credit during 2018 and 2017 was as follows:

	2018 <u>MDL'000</u>	2017 MDL'000
Balance as at 1 January Impairment charge Write-off and other reclassifications	<u>21,629</u> 74 (19,282)	23,185 (1,233) (323)
Balance as at 31 December	<u>2,421</u>	21,629

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 15 OTHER ASSETS (CONTINUED)

Movement in impairment allowance for receivables related to cancelled finance lease agreements during 2018 and 2017 was as follows:

	2018 <u>MDL'000</u>	2017 <u>MDL'000</u>
Balance as at 1 January Adjustment to transition to IFRS 9 Impairment charge Write-off and other reclassifications	<u>56,661</u> (511) 10,677 <u>15,880</u>	109,939 - 18,377 (71,655)
Balance as at 31 December	<u>82,707</u>	<u>56,661</u>

The value of net impairment losses in 2018 differs from the value presented in the consolidated statement of profit or loss and other comprehensive income in 2018 and 2017, the result of the recovery of amounts written-off previously as non-recoverable in amount of MDL'000 776 (2017: MDL'000 429). The recovery value of those was credited directly to the "Impairment and provision net expenses" line in the statement of profit or loss and other comprehensive income for the year.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 16 DUE TO BANKS

	Currency	<u>Maturity</u>	31.12.2018 MDL'000	31.12.2017 MDL'000								
Borrowings from and current accounts of other banks												
Current accounts of other												
banks	USD	Non - applicable	2,658	2,476								
	MD	Non - applicable	<u>2,387</u>	44,771								
			<u>5,045</u>	47,247								
Loans and borrowings for	Loans and borrowings for financing the lease activity											
FinComBank SA	EUR	September 2019	28	18,402								
Comertbank	EUR	December 2020	7,053	9,724								
Moldindconbank	EUR	October 2019	8,127	28,170								
Banca Comerciala Română	EUR	March 2021	7,957	11,361								
EuroCreditBank	EUR	September 2018	=	3,071								
			<u>23,165</u>	<u>70,728</u>								
			28,210	<u>117,975</u>								

As at 31 December 2018 and 31 December 2017 the Group pledged the right to collect receivables under finance lease agreements and financing contracts and repossessed assets to secure the contracted loans and borrowings as follows:

	31.12.2018 <u>MDL'000</u>	31.12.2017 MDL'000
Moldindconbank	13,643	42,074
Banca Comercială Romănă	26,099	27,071
FinComBank	18,686	23,442
Comertbank	9,791	10,800
EuroCreditBank	Ξ	<u>7,450</u>
	<u>68,219</u>	<u>110,837</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# BORROWINGS

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	Currency	<u>Maturity</u>	31.12.2018 <u>MDL'000</u>	31.12.2017 MDL'000							
Borrowings from International Financial Institutions:											
Rural Investment and Services Project	MDL/USD										
(RISP)	/EUR	01.04.2026	96,968	113,029							
International Fund for Agricultural	MDL/USD			0,							
Development (IFAD)	/EUR	16.03.2026	238,635	264,677							
Project for Competitiveness	MDL/USD			- 1/-//							
Improvement (PCI)	/EUR	01.04.2026	85,891	109,110							
	MDL/USD										
Kreditanstalt fur Wiederaufbau	/EUR	15.07.2025	32,192	34,668							
	MDL/USD		- , ,	0 (,)							
Millennium Challenge	/EUR	25.02.2022	6,274	18,039							
Filiere du Vin	EUR	02.06.2025	108,924	143,456							
			568,884	682,979							
Borrowings from other organizations to finance the leasing activity											
Autospace SRL			_	<u>10</u> 0							
Extra-K SA			<u>58,800</u>	100							
			58,800	100							
			30,000	100							
			627,684	683,079							

As at 31 December 2018 the Group has pledged the right to collect lease receivables and financing contracts, foreclosed collateral to secure the loans and borrowings from Extra –K S.A. in amount of MDL'000 59,954 (2017: 0).

For loans contracted under agreements between the Government of the Republic of Moldova and International Financial Institutions, repayment schedules are set for each individual project. The agreements have no financial covenants which require regular calculation and reporting.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 18 DUE TO CUSTOMERS

	31.12.2018	31.12.2017
	<u>MDL'000</u>	MDL'000
Legal entities		
Current accounts, including:		
Corporate customers	1,563,712	1,544,545
Retail customers	<u>2,560,881</u>	<u>2,179,452</u>
3	4,124,593	3,723,997
Term deposits, including:		
Corporate customers	342,742	383,115
Retail customers	<u> 783.104</u>	<u>887.935</u>
	<u>1,125,846</u>	<u>1,271,050</u>
	5,250,439	4,995,047
Individuals		
Current accounts	3,003,138	2,333,010
Term deposits	10,393,378	10,207,572
	<u>13,396,516</u>	12,540,582
	0.4.4	1= === (22
	<u> 18,646,95</u> 5	<u>17,535,629</u>

As at 31 December 2018 current accounts of legal entities and individuals include restricted deposits under guarantee agreements in the amount of MDL'000 84,314 (31 December 2017: MDL'000 171,589).

The Group's term deposit portfolio includes certain deposits with no rights to withdraw deposits prior to maturity. Should such deposits be withdrawn prior to maturity, the interest rate is decreased to the rate applied for demand deposits and is recalculated for the whole term of the deposit.

## 19 TAXATION

	31.12.2018 <u>MDL'000</u>	31.12.2017 MDL'000
Current income tax expenses Deferred income tax expense	68,275 <u>1,818</u>	58,097 (47)
Income tax expenses for the year	70,093	<u>58.050</u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 19 TAXATION (CONTINUED)

Current income tax is calculated on the taxable income for the statutory financial statements. For tax purposes, the deductibility of certain expenses, for example entertainment costs, philanthropic, sponsorship and other expenses, expenses unconfirmed documentary are limited to a percentage of profit specified in the tax law.

The standard income tax rate in 2018 is 12% (2017: 12%).

The reconciliation of the income tax expense is presented in the table bellow:

	31.12.2018 MDL'000	31.12.2017 MDL'000
Profit before tax	606,539	519,689
Tax calculated at applicable rate of 12% (2017:12%)	72,785	62,363
Tax effect of: Non-taxable income Non-deductible expenses Philanthropic, sponsorship and other expenses	(12,183) 9,659 <u>(168)</u>	(13,084) 8,973 <u>(202)</u>
Income tax expense for the year	_70,093	<u>_58,050</u>

BC MOLDOVA AGROINDBANK SA

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

TAXATION (CONTINUED)						
			Recognized in other			
2018	Balance at 1 January MDL'000	Recognized in profit or loss $\overline{\mathrm{MDL'ooo}}$	comprehensive income <u>MDL'000</u>	Deferred tax assets <u>MDL'000</u>	Deferred tax Net balance at liabilities 31 December MDL'000 MDL'000	let balance at 31 December <u>MDL'000</u>
:						
Current accounts and deposits with		(3)	•	114	•	114
banks	110	(2)				. CI
Loans to customers	179	(126)	r	23	•	53
Lease receivables	303	(48)	•	255	ı	255
Financial assets at fair value through						(5,210)
other comprehensive income including:	(7.881)	( <del>I</del> )	2,664	1	(5,218)	
the second inches of paints		•				(5,565)
the recommunity of chang	•		Cott	•	(5,565)	
investments	(4,993)	•	(2/2)	1 (	Cacica	0,0
the reevaluation of debt investments	(2,888)	•	3,236	348	î ,	340
Non-current assets held for sale	(28)	37	•	1	(21)	(21)
Property and equipment	(27,380)	(1,400)	1,520	9.	(27,260)	(27,260)
Investment property	(2,434)	(611)	1	1	(2,553)	(2,553)
Intangible assets	22	(2)	1	17	1	17
Other accets	92	(102)	1	1	(01)	(10)
Borrowings	84	(22)	1	62	•	62
Politica in the second	٠ (	1	1	ा	•	•
Tax losses	•	`		7	8	110
Other liabilities	140	(30)	1	OII		
•						
Total deferred tax assets (liabilities)	(36,817)	(1,818)	4,184	611	(35,062)	(34,451)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

TAXATION (CONTINUED)

Recognized in

	m n	1		Current accounts and deposits with banks	Loans to customers	Lease receivables	Available for sale financial assets	Non-current assets held for sale	Property and equipment	Investment property	Intangible assets	Other assets	Borrowings	Tax losses	Other liabilities	Total deferred tax assets (liabilities)	
1	Balance at	ı January	MDL'000	122	376	269	(5,722)	(69)	(27,877)	(2,618)	26	32	82	1	301	(35,067)	
	Recognized in	profit or loss	MDL'000	(9)	(197)	34	(355)	<b>.</b>	490	184	(4)	09	ત	(I)	(161)	47.	
other	comprehensive	income	<u>MDL'000</u>	•	ŧ	•	(1,804)	•	7	1	•	•	•	•	п	(1,797)	
	Deferred tax	assets	MDL'000	116	179	303	1	4	•	ı	22	92	84	•	140	936	
	Deferred tax	liabilities	<u>MDL'000</u>	â	•	1	(7,881)	(58)	(27,380)	(2,434)	•	1	ſ	1	11	(32,753)	
	Deferred tax Net balance at	liabilities 31 December	MDL'000	116	179	303	(7,881)	(58)	(27,380)	(2,434)	22	92	84		140	(36,817)	

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 20 OTHER LIABILITIES

	31.12.2018 <u>MDL'000</u>	31.12.2017 <u>MDL'000</u>
Other non-financial liabilities	22,381	21,201
Other taxes payable	22,301	21,201
Other financial liabilities		
Dividends payable	171,500	82,813
Trade payables	3,947	5,493
Due to insurance companies (subsidiary)	23	74
Settlements with other financial institutions	149,548	37,531
Advances from customers on future lease		
agreements	1,890	1,777
Payables to employees	900	801
*Other liabilities	<u>115,161</u>	64,384
	<u>465,350</u>	214,074

<sup>\*</sup>Other liabilities include creditors of unidentified amounts MDL'000 6,992 (2017: MDL'000 4,586), payments received for transfer by destination MDL'000 19,326 (2017: MDL'000 15,309), transactions with securities MDL'000 26,306 (2017: MDL'000 3,029), payments related to E-Commerce MDL'000 11,972 (2017: MDL'000 11,975), settlements related to Paying Agent MDL'000 9,342 (2017: MDL'000 9,718), reserved amounts for salary projects MDL'000 885 (2017: MDL'000 5,109) and other liabilities MDL'000 40,338 (2017: MDL'000 14,658).

## 21 SHARE CAPITAL AND EARNINGS PER SHARE

As at 31 December 2018 the share capital comprises 1,037,634 authorized ordinary shares, with a nominal value of MDL 200 per share (31 December 2017: 1,037,634).

During 2018 the Group declared and distributed dividends from the net profit of the year ended 31 December 2017 in the amount of MDL'000 221,016 or MDL 213 per share, (2017: MDL'000 51,347 or MDL 84 per share).

	Ordinary Shares in circulation	Net profit	Earnings per share	Diluted earnings per share
		_MDL'000	MDL	<u>MDL</u>
31 December 2017	1,037,634* (see note 1)	459,534	442.87	442.87
31 December 2018	1,037,634	536,364	516.91	516.91

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 22 OWN FUNDS

At Group level only the parent-bank is subject to externally imposed capital requirements.

Within the Group, starting from 30 July 2018, the parent-bank shall report the own funds ratio calculated in accordance with the requirements of CRD IV/CRR Basel III and the requirements of the National Bank of Moldova.

The requirements for the own funds ratio represent min 16.25%, including capital buffer requirements.

The parent-bank complies with the requirements of the established own funds, as presented in the table below.

	31.12.2018
	MDL'000
Common equity Tier 1 Additional Tier 1 Capital Tier 2 Capital	3,082,182 - -
Total own Funds:	3,082,182
Risk exposure quantum Credit risk Operational risk Market risk Settlement/ delivery risk Total risk exposure quantum	11,606,212 2,118,948 125,936 - 13,851,096
Common equity Tier 1 ratio	22.25%
Tier 1 Capital ratio	22.25%
Total own funds ratio	22.25%

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 23 CASH AND CASH EQUIVALENTS

For the consolidated cash flow statement, cash and cash equivalents comprise the following balances with original maturity of less than 90 days:

		31.12.2018 <u>MDL'000</u>	31.12.2017 <u>MDL'000</u>
	Cash on hand	1,103,882	613,201
	Balances with National Bank of Moldova	4,329,009	3,385,601
	Current accounts and overnight deposits with banks	1,660,193	2,737,382
	Certificates issued by the National Bank of Moldova	849,050	1.498,001
		7,942,134	<u>8,234,18</u> 5
24	NET INTEREST INCOME		
		2018	2017
		MDL'000	MDL'000
	Interest income		
	Loans and advances to customers	981,030	983,061
	State securities	<u>174,167</u>	<u>189,311</u>
	Loans and advances to banks	129,520	159,999
	Financial assets held to maturity	11,349	13.844
		1,296,066	1,346,215
	Interest expense		
	Due to customers (individuals)	303,136	397,830
	Due to customers (companies)	48,111	50,282
	Due to banks and other organizations	<u> 25,198</u>	<u> 33,632</u>
		3 <u>76,445</u>	481,744
	Net interest income	919,621	<u>864,471</u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## NET FEE AND COMMISSION INCOME

25

	2018 <u>MDL'000</u>	2017 MDL'000
Fee and commission income		
Cash transactions	97,404	88,124
Processing of clients' payments	61,678	57,663
Transactions with debit cards	141,144	105,102
Commissions on salary transferred to debit cards	13,558	10,961
Money transfer services	17,202	15,641
Cash delivery service	6,138	6,112
Commission from direct debit transactions	6,822	6,704
Commissions on guarantees and letters of credit	6,702	7,888
Service fees on client accounts	33,316	35,185
Commissions from other services to clients	<u>35.082</u>	98,657
	419,046	432,037
Fee and commission expense		
Transactions with debit cards	45,044	33,797
Processing centres services	73,537	64,670
Commissions charged by correspondent banks	2,461	2,849
Commissions for cash transactions	12,142	12,456
Cash withdrawal related to debit cards	3,288	2,846
Others*	<u>9.867</u>	17.497
	146.339	134,115
Net fee and commission income	<u> 272,707</u>	<u> 297,922</u>

<sup>\*</sup>In 2017 the contributions to the Deposit Guarantee Fund amounting MDL'000 8,955 were included as part of other fee and commission expenses. Starting 2018 the contributions to the Deposit Guarantee Fund are included as part of other operational expenses (see note 29).

## 26 NET FOREIGN EXCHANGE GAINS

	2018 <u>MDL'000</u>	2017 MDL'000
Gains from trading in foreign currencies Foreign exchange translation losses	252,391 <u>(14.207</u> )	242,540 <u>(11,950</u> )
Net result	<u>238,184</u>	.230,590

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 27 OTHER OPERATING INCOME

,			
		2018	2017
		MDL'000	MDL'000
	Penalties received	15,670	15,361
	Income from unpaid and expired dividend liabilities	806	1,247
	Gains from disposal of other assets	1,492	1,413
	Income from rent	1,552	4,989
	Gain on disposal of property and equipment	2,065	187
	Other income	8,104	3,200
		29,689	<u> 26,397</u>
28	PERSONNEL EXPENSES		
		2018	2017
		MDL'000	MDL'000
	Salaries and bonuses	298,452	264,488
	Social insurance and contributions	66,743	61,645
	Medical insurance contributions	14,597	11,941
	Table Tickets	5,14 <u>9</u>	
	Other personnel expenses	<u> 26,782</u>	<u>12,383</u>
	KK		
		411,723	359,457

The Group makes contributions to the State social insurance fund of the Republic of Moldova, calculated as a percentage of the gross salary and other compensations. These contributions are charged to the consolidated statement of profit or loss in the period in which the related salary is earned by the employee.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 29 OTHER OPERATIONAL EXPENSES

	2018	2017
	MDL'000	MDL'000
Rent	41,954	41,007
Advertising and charity	35,342	38,157
Repairs and maintenance	33,162	32,608
Contributions to the Deposit Guarantee Fund*	22,226	-
Maintenance of intangible assets	13,839	13,807
Utilities	14,266	13,653
Safeguarding of assets and security	11,023	9,958
Postage and telecommunication	8,585	8,812
Transportation	7,996	7,629
Stationery and supplies	11,626	10,551
Business promotion	7,748	4,556
Professional services	12,691	9,698
Remuneration of Group Council and Censors		
Committee	17,630	15,150
Dealing and informational services	3,508	5,341
Inventory	6,005	5,417
Travel	3,239	2,920
Insurance	3,067	2,389
Training	2,928	2,843
Other fees and commissions	337	578
Expenses for debt collection services	1,400	1,400
Write down of assets	1,681	786
Other expenses	18,419	<u>23.426</u>
	<u> 278,672</u>	<u> 250,686</u>

Other expenses include property tax, penalties paid, amounts relating to cash transactions and certain marketing expenses.

<sup>\*</sup>In 2017 the contributions to the Deposit Guarantee Fund amounting MDL'000 8,955 were included as part of other fee and commission expenses (see note 25).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 30 IMPAIRMENT AND PROVISION NET EXPENSES

Impairment of interest bearing assets includes impairment of:

	Note	2018 <u>MDL'000</u>	2017 MDL'000
Loans and advances	8	55,062	244,871
Finance lease receivables	9	(2,594)	983
Other assets	15	9,975	6,391
Conditional commitments	31	2,950	-
Current accounts and deposits at banks	6	(14)	
		<u>65,379</u>	<u>252,245</u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 31 GUARANTEES AND OTHER FINANCIAL COMMITMENTS

The aggregate amount of guarantees, commitments and other off-balance sheet items existing as at 31 December 2018 and 31 December 2017 is:

	2018 <u>MDL'000</u>	2017 <u>MDL'000</u>
Letters of credit Guarantees	976 248,474	15,344 310,789
Financing commitments and other	<u>964,366</u> 1,213,816	910,480 1,236,613

In the normal course of business, the Group issues guarantees and letters of credit on behalf of its customers. The credit risk on guarantees is similar to that arising from granting of loans. In the event of a claim on the Group as a result of a customer's default on a guarantee, these instruments also present a degree of credit risk to the Group. The Group considers that provision in amount of MDL' 000 9.749 is required in relation to this risk at 31 December 2018 (2017: nil).

Financing commitments do not necessarily represent future cash requirements, since many of these commitments will expire or terminate without being disbursed.

The table below shows the expected maturity of the Group's guarantees and other financial commitments as at 31 December 2018 and 31 December 2017:

2018	Less than 1 month MDL'000	From 1 to 3 months MDL'000	From 3 months to 1 year MDL'000	From 1 to 5 years MDL'000	More than 5 <u>years</u> <u>MDL'000</u>	Total MDL'000
Letters of credit	-	976	-	-	_	976
Guarantees	164,364	21,764	39,115	23,231	-	248,474
Financing commitments	42,283	176,197	285,144	<u>460.741</u>	1	<u>964,366</u>
Total	206,647	198,937	324,259	483,972	1	1,213,816
2017	Less than 1 month MDL'000	From 1 to 3 months MDL'000	From 3 months to 1 year MDL'000	From 1 to 5 years MDL'000	years	Total MDL'000
2017 Letters of credit	1 month MDL'000	3 months MDL'000	months to <u>1 year</u>	From 1 to 5 years	than 5 years	MDL'000
Letters of credit Guarantees	1 month	3 months	months to <u>1 year</u>	From 1 to 5 years	than 5 years MDL'000	
Letters of credit	1 month MDL'000 7,662	3 months MDL'000 7,682	months to 1 year MDL'000	From 1 to 5 years MDL'000	than 5 years MDL'000	MDL'000

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 31 GUARANTEES AND OTHER FINANCIAL COMMITMENTS (CONTINUED)

The movement in provisions for estimated losses from impairment of financing commitments and guarantees recorded in the statement of profit or loss during 2018 are presented below:

	Corporate	Retail entities	Individuals	Total
	MDL'000	MDL'000	MDL'000	MDL'000
Balance as at 1 January 2018	5,081	1,753	118	6,952
Impairment charge on financing				
commitments	2,783	549		3,332
Impairment charge on guarantees	(349)	(54)	21	(382)
Foreign exchange differences	133	<u>20</u>	Ξ	153
Balance as at 31 December 2018	7,382	2,228	<u>139</u>	9,749

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 32 CAPITAL COMMITMENTS

As at 31 December 2018 and 31 December 2017, the Group had no capital commitments.

## 33 FAIR VALUE OF FINANCIAL INSTRUMENTS AND FAIR VALUE HIERARCHY

Fair value measurements are analysed by the fair value level in the fair value hierarchy as described in Note 3. Management makes judgments in categorizing the financial instruments using the fair value hierarchy. If a fair value measurement uses observable inputs that require significant adjustment, that measurement is a Level 3 measurement. The significance of a valuation input is assessed against their impact on fair value of the valued instruments.

## Recurring or non-recurring measurement of assets and liabilities at fair value

For assets and liabilities that are measured at fair value on a recurring or non-recurring basis in the statement of financial position after initial recognition the Group uses evaluation techniques and inputs used to develop those measurements.

For recurring fair value measurement using significant unobservable inputs (Level 3), the effect of measurements are presented in profit or loss or other comprehensive income for the period.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# FAIR VALUE OF FINANCIAL INSTRUMENTS AND FAIR VALUE HIERARCHY (CONTINUED)

The level in the fair value hierarchy into which the recurring fair value measurements are categorized as follows:

Fair value	Level 3 Total	83,595 1,420,720	•			464,121 464,121	72,356	547,716
	Level 2	1,278,317	ı	•	ť.	•	72,356	1,350,673
	Level 1	58,808		•	ř	•		58,808
2018 Fair value	MDL'000 Total	ŧ	1	151,552	1,496,114	456,760	72,464	2,176,890
	Level 3	•	G	62,957	•	456,760		539,717
	Level 2	1		1	1,496,114	1	72,464	1,568,578
	Level 1	•		08,595	1	•	•	68,595
		Financial assets Financial assets available for sale	Equity instruments at fair value through other	comprehensive income Debt instruments at fair value through other	comprehensive income Non-financial assets	Lands and buildings	Investment property <b>Total assets</b>	recurring fair value measurements

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 33 FAIR VALUE OF FINANCIAL INSTRUMENTS AND FAIR VALUE HIERARCHY (CONTINUED)

The valuation technique, inputs used in the fair value measurement for level 3 measurements and related sensitivity to reasonably possible changes in those inputs are as follows as at 31 December 2018 and 31 December 2017:

				Range of		
				inputs		Sensitivity
	Fair	Valuation	<u>Inputs</u>	(weighted	Reasonable	<u>of fair</u>
	<u>value</u>	<u>technique</u>	<u>used</u>	<u>average)</u>	<u>change</u>	<u>value</u>
31 December	2018					
	82,957			8.65%-		
Equity			Weighted	13.01%	+10%	(34,399)
instruments at		Discounted	average cost	(10.22%)		
fair value		cash flows	of capital		-10%	64,540
through other		Market	Market price			
comprehensive	68,595	value	for the		±5%	±3,430
income			financial			
			asset			
			Market price	Lands –		
		_	for	29-4,137		
Lands and	456,760	Market	comparable	(2,319)	±10%	±45,676
buildings	10 ,,	value	properties	Buildings –	210/0	_43,070
			(MDL/sq.m)	98-36,935		
			, , , , , , , , , , , , , , , , , , , ,	(14,186)		
31 December	2017					
			Weighted	8.15%-	+10%	(20,857)
Financial	83,595	Discounted	average cost	15.79%		
assets		cash flows	of capital	(13.05%)	-10%	28,793
available for		Market	Market price			
sale	58,808	value	for the		±5%	±2,940
Sale			financial			
			asset			
				Lands-		
			Market price	29-4,137		
			for	(2,319)		
			comparable	Buildings-		
Land and		Market	properties	98-36,935		
buildings	464,121	value	(MDL/sq.m)	(14,186)	±10%	±46,412

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 33 FAIR VALUE OF FINANCIAL INSTRUMENTS AND FAIR VALUE HIERARCHY (CONTINUED)

The above tables disclose sensitivity to valuation inputs for financial assets, if changing one or more of the unobservable inputs to reflect reasonably possible alternative assumptions would change fair value significantly. For this purpose, significance was judged with respect to profit or loss, and total assets or total liabilities, or, when changes in fair value are recognized in other comprehensive income, total equity.

There were no changes in valuation technique for level 1, 2 and 3 recurring fair value measurements during the year ended 31 December 2018 (31 December 2017: none).

The sensitivity of fair value measurement disclosed in the above table shows the direction that an increase or decrease in the respective input variables would have on the valuation result. For investments available for sale, increases in the WACC multiple would lead to a decrease in estimated value.

Level 3 valuations are reviewed on an annual basis by Corporate Investments Department which report to the Management Board. The Group involves an external valuer who hold a recognized and relevant professional qualification and who have recent experience in the valuation of assets in a similar category. The Corporate Investments Department considers the appropriateness of the valuation model inputs, as well as the valuation result using various valuation methods and techniques generally recognized as standard within the financial services industry.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018
(All amounts are expressed in thousand MDL, if not stated otherwise)

# FAIR VALUE OF FINANCIAL INSTRUMENTS AND FAIR VALUE HIERARCHY (CONTINUED)

2018 Fair value
<u>Level 2</u> <u>Level 3</u>
5,400,244
1,720,607
- 12,092,363
- 6,442,433
- 1,912,577
- 3,737,353
- 120,215
899,914
51,845
8,020,765 12,144,208

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# FAIR VALUE OF FINANCIAL INSTRUMENTS AND FAIR VALUE HIERARCHY (CONTINUED)

2017 Fair value	MDL'000 Total	117,975	692,637	17,454,036	7 004 650	4,994,550	3,723,997	1,270,553	ò	12,459,486	2,333,010	10,126,476	¢	192,873	18,457,521
	Level 3	117.975	692,637	17,454,036	7 7 7	4,994,550	3,723,997	1,270,553	Š	12,459,486	2,333,010	10,126,476	(	192,873	18,457,521
	Level 2	1	1	1		ı	1	•		•	•	•		1	•
	Level 1	,	7	r			E	į		1	1	,			
Carrying value	MDL'000	370 711	683,079	17,535,629	1	4,995,047	3,723,997	1,271,050		12,540,582	2,333,010	10,207,572		192,873	18,529,556
2018 Fair value	MDL'0000 Total	œ	627,880	18,609,947		5,233,875	4,124,593	1,109,282		13,376,072	3,003,138	10,372,934		442,968	19,709,005
	Level 3	c c	627,880	18,609,947	Ċ	5,233,875	4,124,593	1,109,282		13,376,072	3,003,138	10,372,934		442,968	19,709,005
	Level 2			t		ı	•	1		1	•	•		ΙÏĈ	t
	Level 1		Ę I	•		1	1	1		1	•	ŧ		I II	1
Carrying	WDL'000	G G	50,210	18,646,955		5,250,439	4,124,593	1,125,846		13,396,516	3,003,138	10,393,378		442,968	19,745,817
		Financial liabilities	Due to banks Barrowings	Due to customers	Legal entities,	including:	current accounts	term deposits	Individuals,	including:	current accounts	term deposits	Other financial	liabilities	Total

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 33 FAIR VALUE OF FINANCIAL INSTRUMENTS AND FAIR VALUE HIERARCHY (CONTINUED)

Cash and cash equivalents

The fair value of cash and cash equivalents equals to their carrying amount.

Net loans and lease receivables

Loans and lease receivables are reduced by the impairment allowance on loans and lease receivables. The estimated fair value of loans and lease receivables represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value.

Debt instruments at amortised cost

Debt instruments at amortised cost include only interest-bearing assets held to maturity. Fair value for held-to-maturity assets is based on market prices or broker/dealer price quotations.

Borrowings, due to banks

The fair value of floating rate borrowings approximates their carrying amount. The estimated fair value of fixed interest-bearing deposits and other borrowings without quoted market price is based on discounted cash flows using interest rates for new debts with similar remaining maturity.

## 34 CLASSIFICATION OF FINANCIAL ASSETS AND LIABILITIES BY MEASUREMENT CATEGORY

In 2018, in accordance with IFRS 9-Financial instruments, the Group classifies financial assets in the following categories:

- Financial assets at fair value through profit or loss;
- Financial assets at fair value through other comprehensive income;
- Financial assets at amortised cost.

In 2017 for the purposes of measurement, IAS 39, Financial Instruments: Recognition and Measurement, the Group classifies financial assets into the following categories: (a) loans and receivables; (b) available for sale financial assets; (c) financial assets held to maturity and (d) financial assets at fair value through profit or loss ("FVTPL").

The tables below provides a reconciliation of financial assets under these measurement categories as at 31 December 2018 and 31 December 2017:

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# CLASSIFICATION OF FINANCIAL ASSETS AND LIABILITIES BY MEASUREMENT CATEGORY (CONTINUED)

34

The table below provides a reconciliation of financial assets under these measurement categories as at 31 December 2018:

	Financial assets at	Financial assets at fair value through other	Financial assets at fair value through	
31 December 2018	amortised cost	comprehensive income	profit or loss MDL'000	Total MDL'000
Assets				
Cash on hand and balances with National Bank	6,504,126	1	•	6,504,126
Due from banks	1,720,607	1	1	1,720,607
Loans and advances to customers:				
Corporate customers	6,248,927	1	1	6,248,927
Retail entities	1,858,271	ı	•	1,858,271
Individuals	3,455,890	1	•	3,455,890
Financial assets at fair value through other				
comprehensive income	•	1,647,666	•	1,647,666
Lease receivables:				
Legal entities	55,870	t	•	55,870
Individuals	55,230	1	•	55,230
Financial assets at amortised cost	900,370	•	•	900,370
Other financial assets:				
Receivables related to cancelled lease agreements				
(leasing)	11,364	1	•	11,364
Due from providers (leasing)	12,471	1	1	12,471
Due from insurance companies (leasing)	1,134	1	•	1,134
Other financial assets	26,876	'	'	26,876
Total financial accete	90 851 126	1,647,666		22.498.802
I otal lilialivial assets	XC-TYCXIX-	VIXI CITATION		

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# CLASSIFICATION OF FINANCIAL ASSETS AND LIABILITIES BY MEASUREMENT CATEGORY (CONTINUED)

34

The table below provides a reconciliation of financial assets under these measurement categories as at 31 December 2017:

Held to

	[	Amilable for	Accete hold for	The straight	
31 December 2017	receivables	sale assets	trading	assets	Total
	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000
Assets					
Cash on hand and balances with National Bank	5,067,767	E	•	•	5,067,767
Due from banks	2,811,178	1	ì	4	2,811,178
Loans and advances to customers:					
Corporate customers	5,484,255	٠	•	•	5,484,255
Retail entities	1,776,010	•	•	•	1,776,010
Individuals	2,582,662	1	•	1	2,582,662
Financial assets available for sale	1	1,420,720	•	•	1,420,720
Lease receivables:					
Corporate customers	71,396	•	•	1	71,396
Individuals	71,704	•	1	•	71,704
Financial assets held to maturity	,	1	•	1,793,908	1,793,908
Other financial assets:					
Receivables related to cancelled lease agreements					
(leasing)	12,879	a	,	1	12,879
Receivables from other financial institutions	110,059	Ē	t	1	110,059
Due from providers (leasing)	3,721	i	•	1	3,721
Due from insurance companies (leasing)	1,185	ı	•	1	1,185
Other	27,161		1		27.161
	4			(	`
Total financial assets	18,019,977	1,420,720		1,793,908	21,234,605

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 34 CLASSIFICATION OF FINANCIAL ASSETS AND LIABILITIES BY MEASUREMENT CATEGORY (CONTINUED)

As at 31 December 2018 and 31 December 2017 all financial liabilities of the Group were carried at amortised cost.

## 35 RELATED PARTIES

During the year a number of banking and non-banking transactions were entered into with related parties in the normal course of business.

These include extending of loans, accepting deposits, finance trade, payment settlement, foreign currency transactions and acquisition of services and goods from related parties.

The income and expense from above-mentioned transactions and balances arose from the ordinary course of business and were performed at normal commercial prices.

In the table below are disclosed the balances and transactions with the related parties during the years 2018 and 2017.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## RELATED PARTIES (CONTINUED)

In the table below are disclosed the balances as at year ended 31 December:

Related parties		•	Loans (4-15-50%) MDL'000	Impairment loss on loans	Lease receivables (9%-15%)	Loans received (5.6%-11.55%)   MDL'0000	Deposits (0.10-6.25%)	Guarantees issued by the Group MDL'000	Commitments to grant loans MDL'000
Civil society of Group shareholders and their affiliates and persons holding or controlling 1% or more of the		2018	1,682	21	Ē	169,140		3,200	1,712
Group's share capital Other directors	Shareholders	2017	6,441	69	•	•	96,164	1	139
(executive/ non-executive) and their		2018	335	Ø	ŧ	214,526	273	14,000	125
affiliates	Management	2017	1,604	<b>-</b>	428	100	261,103	24,229	1,929
Total		2018	2,017	23	GC.	383,666	273	17,200	1,837
		2017	8,045	20	428	100	357,267	24,229	2,068

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## RELATED PARTIES (CONTINUED)

In the table below are disclosed the transactions for the year ended 31 December:

Related parties			Interest and commission income	Interest and commission expenses	Non-interest	Non-interest expenses	Assets	Dividends received
			MDL'000	MDF.000	MDL'000	MDL'000	MDE 000	MDL 000
Civil society of Group								
shareholders and their								
affiliates and persons		2018	2,338	3,362	1,870	15,254	1,895	67,600
holding or controlling 1%								
or more of the Group's								
share capital	Shareholders	2017	939	3,696	340	3,077	i	21,633
Other directors								
(executive/ non-		2018	322	3,170	1,408	42,093	1	1,114
executive) and their								
affiliates	Management	2017	232	2,303	2,546	51,689	009	4,545
Total		2018	2,660	<u>6</u> 532	3,278	52,347	1,895	68,214
		2017	1,171	5,999	2,886	54,766	009	26,178

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 35 RELATED PARTIES (CONTINUED)

Key management remuneration

The executive management and non-executive members of Group Board of Directors received remuneration during the years 2018 and 2017, as follows:

	2018	2017
	MDL'000	MDL'000
Executive management remuneration	25,259	23,714
Medical insurance contributions	1,136	1,005
Social fund	5,575	5.434
Total executive management	<u>31,970</u>	3 <u>0,15</u> 3
Board remuneration	13,402	11,170
Medical insurance contributions	603	502
Social fund	<u>2,971</u>	<u>2,569</u>
Total Board	<u> 16,976</u>	<u>14,241</u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 36 SEGMENT REPORTING

Operating segments are structural units of the Group carrying out business activities that may earn revenues or incur expenses, whose operating results are regularly reviewed by the members of the Management Board of the Group and by the heads of departments responsible for making operational decisions based on the reports prepared in the prescribed internal regulations.

## (a) description of products and services from which each reportable segment derives its revenue

The Group is organised into the following reportable segments:

- Retail Banking representing banking services to entities of small and medium-sized businesses and to individuals for private customer current accounts; financing of consumer loans and mortgages, pawn services, deposits, investment savings products, custody, credit and debit cards, electronic products, other services.
- Corporate Banking this segment includes various types of financing current and
  investment activities of companies (loans, credit lines, guarantees, letters of credit etc.),
  maintenance of current accounts of companies, deposits placements, payroll, foreign
  currency transactions and financial instruments, provision of investment services.
- Treasury this segment includes interbank transactions (FOREX operations, attracting and placing deposits and interbank loans, transactions with treasury bills, transactions with certificates issued by the NBM) on internal and external financial markets within established limits, as well as attracting loans and credit lines from banks and other international financial organisation.
- Other this segment include Corporate Investments and subdivisions of support and management as well as subsidiary entities (Leasing and card transactions).

## (b) Factors used by the Management to identify the reportable segments

The Bank's segments are strategic units, focused on different categories of clients. Taking into account the particularity of clients segmentation and the bank services provided, business units are managed separately.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 36 SEGMENT REPORTING (CONTINUED)

For the presentation of information on reportable segments, due to not significant values, the assets, liabilities and profit or loss related to Corporate Investments Department and subsidiaries are included in "Other" category, which also includes units of support and management.

## (c) Measurement of reportable segment profit or loss

For defining profit or loss on reportable segments, the Group apply internal regulations of distribution of revenue and expenses using internal system of pricing transfer and some allocation keys of indirect revenue and expenses.

## (d) Geographical information

The Group has no significant income from foreign customers.

The Group has no long-term assets located in countries other than the Republic of Moldova.

## (e) Major customers

The Group has no external customers with revenues exceeding 10 % of Group's total revenue.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## SEGMENT REPORTING (CONTINUED)

36

The segment information for the reportable segments for the year ended at 31 December 2018 and 31 December 2017 is set below:

31 December 2018	Corporate banking MDL'000	Retail <u>banking</u> MDL'000	Treasury MDL'000	Other MDL'000	Total MDL'000	Adjustments MDL'000	Total per statement of profit or loss
Interest income	411,142	572,336	302,745	9,843	1,296,066	1	1,296,066
Interest income from inter segment sales	51,604	514,272	102,049	11	667,925	(667.925)	11
Total interest income	462,746	1,086,608	404,794	9,843	1,963,991	(667,925)	1,296,066
Interest expense on customer deposits and				a			
other borrowings	19,592	351,872	1	4,981	376,445	1	376,445
Interest expenses for inter segment sales	211,640	235,575	220,710	11	667,925	(667.925)	11
Total interest expenses	231,232	587,447	220,710	4,981	1,044,370	(667,925)	376,445
Net interest income	231,514	499,161	184,084	4,862	919,621	1	919,621
Total non-interest income	78,524	357,614	3,487	9,470	449,095	1	449,095
Total income	310,038	856,775	187,571	14.332	1,368,716	0 1	1,368,716

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## SEGMENT REPORTING (CONTINUED)

31 December 2018	Corporate banking	Retail banking	Treasury	Other	Total	Adjustments	Total per statement of profit or loss
	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000
Net foreign exchange gains	85,395	163,554	(10,517)	(248)	238,184	•	238,184
Direct expenses of the cost centre	54,146	497,090	16,699	268,799	836,734	ı	836,734
Depreciation and amortization	3,066	45,800	1,077	48,305	98,248	•	98,248
Indirect income (redistributed between							
segments)	(88,438)	72,504	15,934	ı	1	ı	1
Indirect expenses (of the administrative and							
support centre)	24,196	287,452	2,305	(313.953)	11	(1	(1
Pre-provision operating profit	225,587	262,491	172,907	10,933	671,918	1	671,918
Impairment and provision net expenses:	49,963	21,384	(20)	(5,948)	62,379	•	62,379
Operating profit before tax	175,624	241,107	172,927	16,881	606,539	•	606,539
Income tax expense	21.877	34,606	12,088	1,522	Z0.093		70,093
Net profit for the year	153,747	206,501	160,839	15,359	536,446	• 11	536,446

BC MOLDOVA AGROINDBANK SA

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018
(All amounts are expressed in thousand MDL, if not stated otherwise)

## SEGMENT REPORTING (CONTINUED)

	Cornorate	Retail					Total per statement of
31 December 2017	banking MDL'000	banking MDL'000	Treasury MDL'000	Other MDL'000	Total MDL'000	Adjustments MDL'000	profit or loss MDL'000
Interest income	497,195	495,944	349,310	3,766	1,346,216	1	1,346,215
Interest income from inter segments sales	59,354	666,593	47,179	11	773,126	(773,126)	
Total interest income	556,549	1,162,537	396,489	3,766	2,119,341	(773,126)	1,346,215
Interest expenses on customer deposits and	7			ć L	0.7	1	XX.
other borrowings	21,504	454,305	•	5,015	401,/44	,	401,/44
Interest expenses for inter segment sales	252,632	245,190	275,304	t (	773,126	(773,126)	
Total interest expenses	274,196	699,555	275,304	5,815	1,254,870	(773.126)	481,744
Net interest income	282,353	462,982	121,185	(2,049)	864,471	ı	864,471
Total non-interest income	29,368	358,987	5.355	52,755	496,465		496,465
Total income	361,721	821,969	126,540	50,706	1,360,936	10	1,360,936

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## SEGMENT REPORTING (CONTINUED)

36

31 December 2017	Corporate banking	Retail banking	Treasury	Other	Total	<u>Adjustments</u>	Total per statement of profit or loss
	MDL'000	<u>MDL'000</u>	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000
Net foreign exchange gains	76,175	165,956	(11,846)	305	230,590	1	230,590
Direct expenses of the cost centre	46,044	436,650	16,119	236,445	735,258	1	735,258
Depreciation and amortization	2,722	38,925	1,134	41,553	84,334	1	84,334
segments)	(86,296)	71,218	15,078	1	t	1	9
Indirect expenses (of the administrative and							
support centre)	20,859	242,427	2,284	(265,570)	1	'	'
Pre-provision operating profit	281,975	341,141	110,235	38,583	771,934	•	771,934
Impairment and provision net expenses:	223,602	31,405	1	(2,762)	252,245	1	252,245
Operating profit before tax	58,373	309,736	110,235	41,345	519,689	ı	519,689
Income tax expense	12,487	36,280	7.350	1,933	58,050		58.050
Net profit for the year	45,886	273,456	102,885	39,412	461,639	11	461,639

The total segments revenue and net profit differs from the profit and revenue, disclosed in the statement of comprehensive income due to intersegment revenue / expenses which are not significant enough to be disclosed.

BC MOLDOVA AGROINDBANK SA

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## SEGMENT REPORTING (CONTINUED)

					Total per
	Corporate				statement of
31 December 2018	banking	Retail <u>banking</u>	Treasury	Other	financial position
	MDL,000	MDL'000	MDL,000	MDL'000	MDL,000
ASSETS					
Cash on hand	•	•	1	1,103,882	1,103,882
Balances with National Bank of Moldova	ı	1	5,400,244	1	5,400,244
Due from banks			1,720,607	t	1,720,607
Financial assets at fair value through other					
comprehensive income	•	1	1,496,114	151,552	1,647,666
Loans and advances to customers	6,248,927	5,314,161	1	ı	11,563,088
Lease receivables	•	1	1	111,100	111,100
Financial assets at amortized cost	ı	•	895,379	4,991	900,370
Non-current assets held for sale	1	1	1	13,319	13,319
Property and equipment	1	1	ı	1,015,912	1,015,912
Investment property	1	1	1	72,464	72,464
Intangible assets	1	1	t	66,362	66,362
Other assets	2,081	16,226	Hş	100,398	118,708
Total assets	6,251,008	5,330,387	9,512,344	2,639,980	23,733,719

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018
(All amounts are expressed in thousand MDL, if not stated otherwise)

## SEGMENT REPORTING (CONTINUED)

Total per statement of Other financial position MDL'000 MDL'000		23,165 28,210	58,800 627,684	- 18,646,955	- 9,749	986 34,451	309,078 480,084	392,029
Treasury MDL'000		5,045	568,884	1	E	10,328	U	584,257
Retail <u>banking</u> <u>MDL'000</u>		1	1	16,740,501	139	13,260	166,205	16,920,105
Corporate banking MDL'000		ı	ı	1,906,454	9,610	9,876	4,801	1,930,741
918					Conditional commitments provisions	ity		
31 December 2018	LIABILITIES	Due to banks	Borrowings	Due to customers	Conditional comn	Deterred tax liability	Other liabilities	Total liabilities

BC MOLDOVA AGROINDBANK SA

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## SEGMENT REPORTING (CONTINUED)

					Total per
	Corporate				statement of
31 December 2017	banking MDL'000	Retail <u>banking</u> <u>MDL'000</u>	Treasury MDL'000	Other MDL'000	financial position MDL'000
ASSETS					,
Cash on hand	1	•	ı	613,201	613,201
Balances with National Bank of Moldova	1	•	4,454,566	1	4,454,566
Due from banks	ı	•	2,811,178	1	2,811,178
Financial assets available for sale	1	ı	1,278,317	142,403	1,420,720
Loans and advances to customers	5,484,255	4,358,672	•	1	9,842,927
Lease receivables	ı	ı	1	132,031	132,031
Financial assets held to maturity	ı	•	1,793,908	1	1,793,908
Non-current assets held for sale	•	ı	1	15,263	15,263
Property and equipment	1	1	•	864,015	864,015
Investment property	ı	ı	1	72,356	72,356
Intangible assets	1		ı	63,815	63,815
Other assets	"	14,317	<b>F</b> 1	197,392	211,709
Total assets	5,484,255	4,372,989	10,337,969	2,100,476	22,295,689

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## SEGMENT REPORTING (CONTINUED)

Total per statement of	Other finan	MDL'000 MDL'000		7 70,728 117,975	9 100 683,079	17,535,629	5 3,143 36,817	<u> 182,607</u> <u> 245,046</u>	1 256,578 18,618,546
	Treasury	MDL'000		47,247	682,979		8,205		738,431
	Retai	MDL'000		•	•	15,607,969	21,809	57,469	15,687,247
Corporate		MDL'000				1,927,660	ity 3,660	4,970	1,936,290
	31 December 2017		LIABILITIES	Due to banks	Borrowings	Due to customers	Deferred tax liability	Other liabilities	Total liabilities

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

### RISK MANAGEMENT

**37** 

The risks are part of the Group's activities. Effective risk management is a key condition for success, especially during current economic conditions. The key objectives such as the maximization of the profitability, reduction of the risk exposure, compliance with regulations determined that the risk management process becomes more complex and vital.

The Group is exposed to the credit risk, inclusive regarding the partner banks (the risk related to counterparties), liquidity risk, market risk, that includes currency risk, interest rate risk associated with non-trading activity, operational risk, country and transfer risk.

# 37.1 Risk management structure

Risk management structure is based on actual requirements regarding the internal control system, general accepted practice, including recommendations of the Basel Committee for Banking Supervision.

The Board of Directors is responsible for approving the strategies, policies and general principles for addressing risks within the Group and risk limits, the task which is delegated to Bank's Executive, including within specialized committees such as the Management Board, the Credit Committee, the Asset Liability Management Committee.

The Bank's Risk Committee is a permanent body with advisory functions, the main purpose of which is to ensure the organization of an efficient system for a permanent identification and assessment of risks related to the Bank's activity and to oversee the implementation of Group's risk strategies.

## 37.2 Basic principles of risk management

The Group's risk management strategy aims to ensure that capital is adequately tailored to the Group's risk appetite as well as to the forecasted budget ratios in conditions of controlled risk to ensure both continuity in the Group's operations and the protection of the interests of shareholders and customers. The Group adopts a risk appetite according to appropriate risk management strategies and policies, correlated with the overall business strategy, the Bank's equity and risk management experience.

Risk management is performed through structured application of management culture, policies, procedures and practices to identify, evaluate, monitor, and reduce risk. Risk monitoring and control is primarily driven by the limit system, which the Group has imposed on every significant risk. The limits are continuously monitored, ensuring communication to the Bank's Management Board/ Asset and Liability Management Committee/ Risk Committee members, Bank's Council. Taking into account environmental changes, market trends and/ or increasing some risk indicators, the Group intervenes and imposes limits or other control and management measures. The risk limits imply, first of all, the Group's tolerance and risk appetite.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 37 RISK MANAGEMENT (CONTINUED)

# 37.2 Basic principles of risk management (continued)

The Group has developed its own internal model for assessing and quantifying the size of the capital needed to cover the main types of risk to which it is exposed to, namely the credit, currency, interest rate risks associated with the banking and operational portfolios. The same time, the Group uses securement and operations to hedge its exposures at risk through instruments available on the market.

The stress testing process is an integral part of the risk management system within the Group. The Group conducts regular stress tests, the results obtained are reported to the Bank's Management Board, the ALCO Committee, the Risk Committee, and eventual the Bank Council with further approval of relevant decisions, if needed, in order to avoid adverse events to the Bank. The Internal Audit Department assesses the effectiveness of stress testing scenarios conducted within the Group for all risks related to banking activity, taking into account possible events or changes in market conditions that may affect the Bank's activity.

In order to ensure effective risk management and obtain objective information on the status and extent of risks, the Group's risk exposures are monitored on an ongoing basis, with daily information being presented and analyzed in this respect. Monthly and quarterly reports detailed with Group exposure, compliance with risk limits and risk parameters, and the possible impact scenarios in those cases are presented to the Bank's Executives, including specialized committees such as ALCO, the Credit Committee.

Quarterly, a comprehensive report is submitted to the Bank's Risk Committee and Council, allowing members of the committee to make their own opinion on the Group's exposure to the risk and the effectiveness of their management system.

### 37.3 Country and transfer risk

Country risk is the risk determined by the eventual negative impact of economic, social and political conditions and events in a foreign country on the Group's activity.

Transfer risk is the risk that it will be impossible for a foreign entity to convert certain financial liabilities in the necessary currency to settle the payment due to the deficiency of the respective currency as a result of restrictions imposed in that country.

The country risk management system within the Group provides for the application and improvement of the internal model for evaluation and assessing of the risk category established for the country, on the basis of the analysis of complex factors, including the international rating assigned by the international rating agencies stipulated in the internal normative acts. Based on them the risk categories and the exposure limits of the bank toward each country are established. The review and adjustment of the approved limits is done periodically, but not less than once a year.

Compliance with country limits is monitored continuously by informing in the preset periodicity the Bank's Management Board, the Bank's Risk Committee and the Bank's Board on the level of Group's exposure to the country and transfer risk.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 37 RISK MANAGEMENT (CONTINUED)

# 37.3 Country and transfer risk (continued)

Group's country exposure as at 31 December:

		2018	<del></del>	2017
Country risk category	MDL'000	%	MDL'000	%
I	1,690,536	98.04	2,841,633	94.04
II	11,817	0.68	164,999	5.46
Ш	21,650	1.26	14,579	0.48
IV	384	0.02	<u>464</u>	0.02
Total	1,724,387	_100	3,021,675	100

Category I includes countries with international rating AAA-AA, category II: A-BBB, category III: BB-B, category IV: less than B.

The Group considers as acceptable the level of country risk, given that most of the financial resources exposed to country risk relate to states with a high solvency, and namely I risk category - 98.04%.

The Group periodically assesses the credit quality of its exposure to country risk and performs various stress scenarios based on the severity of the assumed circumstances, estimating the size of potential losses if the conditions will occur and the impact on the Group's capital. Developments in the global and regional economy and trends and their forecasts are continuously analysed, in order to react promptly and effectively to minimize risks.

## 37.4 Market risk

Market risk represents the risk of registering financial losses and /or the worsening of the financial position of the Group, as a result of the unfavorable fluctuations in the price of the Group's portfolio, determined by the changes in the risk factors such as: interest, exchange rates, volatility, etc.

The Group is exposed to interest rate and currency risks.

Market risk management is aimed at monitoring and maintaining the exposure of the financial instruments in the portfolio within the set parameters while optimizing the return on those investments.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 37 RISK MANAGEMENT (CONTINUED)

# 37.4 Market risk (continued)

37.4.1 Currency risk

Currency risk is the risk of potential losses due to exchange rate changes (price) of the respective currency on exchange market.

The Group manages the exchange rate risk through its prudent management of the open currency positions, the management and monitoring process being based on VAR methodology, the internal system of indicators and limits applied, maintenance of a balanced structure of assets and liabilities in foreign currency, applying stress scenarios to exchange rate developments and analysis of the impact on earnings and capital.

In order to estimate the market risk derived from changes in exchange rates of foreign exchange to the Moldovan Leu, the Bank uses the VAR method with a confidence interval of 95%, calculated on the basis of information on daily fluctuations of exchange rates, recorded during a two years period of observation.

VAR index (MDL'000)

	VAR limit	Effectively as at 31 December	Daily average	<u>Maximum</u>	Minimum
2018	2,600	985	362	1,396	26
2017	2,600	655	372	1,061	17

To ensure effective monitoring of the currency risk and increase the Group's protection against possible adverse developments in the risk factors, the Group analyses the sensitivity of its opened currency positions to the volatility of the exchange rates.

The table below reflects the potential effect (on account of profit/loss) from daily change of foreign exchange rates that Group mainly operates with and therewith significant exposure (given the size of balance sheet assets and foreign exchange liabilities): EUR and USD in relation to MDL.

The stress analysis is applied to open currency positions for each of the three currencies listed at 31 December 2018, given reasonable daily deviation increase/decrease in exchange rates of foreign currencies against the national currency.

The amount of open currency positions includes the balances of balance sheet and off-balance sheet assets and liabilities in foreign currency. Negative amount, possibly obtained under scenario reflects a potential net reduction in foreign currency differences gains, net, while a positive amount reflects a possible increase in the foreign currency differences gains, net:

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 37 RISK MANAGEMENT (CONTINUED)

37.4 Market risk (continued)

37.4.1 Currency risk (continued)

Open currency position As at 31 Decen	Nominal <u>value</u> <u>MDL'000</u> mber 2018	FX rate	Possible daily rate <u>increase</u> MDL'000	Income/ (loss) <u>effect</u> <u>%</u>	Possible daily rate <u>decrease</u> <u>MDL'000</u>
EUR USD	(80,729) (77,519)	15.00 15.00	(12,109) (11,628)	(10.00) (15.00)	8,073 11,628
Total			(23,737)		<u> 19,701</u>
Open currency position As at 31 Decen	Nominal <u>value</u> <u>MDL'ooo</u> mber 2017	FX rate	Possible daily rate increase MDL'ooo	Income/ (loss) <u>effect</u> %	Possible daily rate <u>decrease</u> <u>MDL'000</u>
EUR USD	11,518 43,804	15.00 15.00	1,728 6,571	(10.00) (15.00)	(1,152) (6,571)

The nominal value of open foreign exchange position is calculated according to the provisions of the NBM and includes the assets and financial liabilities and the conditional commitments as at 31 December 2018 and 31 December 2017.

See Note 38 for the structure of Group's assets and liabilities per currencies.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 37 RISK MANAGEMENT (CONTINUED)

# 37.4 Market risk (continued)

37.4.2 Interest rate risk associated with activities outside of non-trading portfolio

Interest rate risk is the current or future risk of impairment of profits and equity as a result of adverse changes in interest rates.

Interest rate risk is managed mainly by monitoring sensitive assets and liabilities under GAPs review of interest rates and using a system of approved limits.

The Group quantifies its exposure to the interest rate risk outside the trading portfolio, in terms of possible fluctuations in the economic value and in terms of the volatility of net interest income

Estimating the sensitivity of the economic value of assets and liabilities outside the non-trading portfolio is calculated by comparing their present value to the value obtained as a result of the application of the interest rate curve to each predefined stress scenario.

Estimating the impact of the change in the yield curve on net interest income is made by considering the constant balance sheet at a given reporting date (each balance sheet item which reaches maturity is replaced by a balance sheet item with similar characteristics), over a one-year horizon and simultaneous shocks.

The table below shows the sensitivity of net interest income to a possible proportional change in interest rates within each maturity band in dependence of the interest revaluation range. The model does not evaluate the non-interest-bearing elements.

				<u>Sensit</u>	<u>ivity of net i</u>	<u>interest in</u>	come, MDL'000
Increa	se in basis		1-3	3-12		Over 5	
<u>points</u>		1 month	months	<u>months</u>	1-5 years	<u>years</u>	<b>Total</b>
	+100	5,665	2,795	3,792	4,389	12	16,653
2018	+50	2,833	1,398	1,896	2,194	6	8,327
	+100	1,597	1,110	8,428	4,060	(15)	15,180
2017	÷50	799	555	4,214	2,030	(8)	7,590

				<u>Sensit</u>	<u>ivity of net i</u>	<u>interest in</u>	come, MDL'000
Decrea	ase in basis		1-3	3-12		Over 5	
<u>points</u>		<u>1 month</u>	<u>months</u>	months	<u>1-5 years</u>	<u>years</u>	<b>Total</b>
2018	-100	(5,665)	(2,795)	(3,792)	(4,389)	(12)	(16,653)
	-50	(2,833)	(1,398)	(1,896)	(2,194)	(6)	(8,327)
2017	-100	(1,597)	(1,110)	(8,428)	(4,060)	15	(15,180)
	-50	(799)	(555)	(4,214)	(2,030)	8	(7,590)

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

## 37 RISK MANAGEMENT (CONTINUED)

# 37.5 Liquidity risk

Liquidity risk is the current or future risk that affects profits and equity due to the Group's inability to meet its obligations at maturity. The Group's liquidity risk management system foresees liquidity management in accordance with regulatory requirements, systematic monitoring and analysis of risk factors regarding the Group's current and long-term liquidity, periodic reporting on the exposure level of the Group's liquidity risk, with issuing relevant recommendations and proposals. An integral part of the liquidity risk management process represents the system of early warning indicators and liquidity position testing under crisis conditions.

The Group maintains and updates the Crisis Recovery Plan, which represents a risk management tool aimed for determining the procedures for early identification of vulnerabilities and measures to be taken in order to mitigate the negative impact of a possible crisis situation.

The Group sets and approves a set of limits for measuring and controlling the liquidity risk. The Group develops a series of indicators which allow analysing of the liquidity position at a determined reporting date an in dynamic. To ensure an optimal balance between assets and liabilities on each maturity, the Group tends to maintain the concordance between continuity and flexibility of attracting funds, by contracting liabilities with different maturities.

Since liquidity risk implies not only the actual deficit of necessary financial means, but the cost of obtaining those, the Group aims to ensure a diversified and high quality assets portfolio, ensuring a durable and successful activity.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# RISK MANAGEMENT (CONTINUED)

37

# 37.5 Liquidity risk (continued)

The table below sets out the remaining contractual cash flows until the maturity of the Group's non-derivative financial liabilities. The amounts disclosed in the table represent undiscounted cash flows at 31 December 2018:

	,	Less than 3	From 3 months to 1	From 1 yo 5		,
31 December 2018	On demand MDL'000	months MDL'000	year MDL'000	years MDL'000	Over 5 years MDL'000	Total MDL'000
Financial liabilities						
Due to banks	6,765	3,262	11,158	8,279	1	29,464
Borrowings	38,601	21,617	138,142	460,072	29,498	687,930
Due to customers	8,213,293	1,867,736	7,570,336	1,334,547	15,260	19,001,172
Other financial liabilities	442,969	7			,	442,969
Total undiscounted financial liabilities	8,701,628	1,892,615	7.719.636	1,802,898	44.758	20,161,535
Letters of credit	3	926	8	1	•	926
Financial guarantees	164,364	21,764	39,115	23,231	1	248,474
Financing commitments	42,283	176,197	285,144	460,742	T	964.367
Total	8,908,275	2,091,552	8,043,895	2,286,871	44,759	21,375,352

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

RISK MANAGEMENT (CONTINUED)

37

# 37.5 Liquidity risk (continued)

The table below sets out the remaining contractual cash flows until the maturity of the Group's non-derivative financial liabilities. The amounts disclosed in the table represent undiscounted cash flows at 31 December 2017:

31 December 2017	On demand MDL'000	Less than 3 months MDL'000	From 3 months to 1 year MDL'000	From 1 yo 5 years MDL'000	Over 5 years MDL'000	Total MDL'000
Financial liabilities  Due to banks	511,15	7,126	31,867	27,464	1 0	117,572
Borrowings  Due to customers	53,017 7,307,780	12,170 1,950,894	157,247 7,011,053	486,316 1,587,313	23,228	731,978 17,867,245
Other financial liabilities Total undiscounted financial liabilities	<u>192,873</u> 7,604,785	1,970,190	7,200,167	2,101,093	33,433	192,873 18,909,668
Letters of credit	7,662	7,682	1	ı	1	15,344
Financial guarantees Financing commitments	233,853 4.948	20,471 <u>66,443</u>	31,444 446,907	25,021 3 <u>92,182</u>	1 1	310,789 910,480
Total	7,851,248	2,064,786	7,678,518	2,518,296	33,433	20,146,281

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 37 RISK MANAGEMENT (CONTINUED)

# 37.6 Counterparty risk

The management system of credit risk of partner banks (counterparty risk) in the Group provides a mechanism for implementation and improvement of assessment and review of the solvency of partner banks based on an internal evaluation model that involves the qualitative and quantitative analysis of the banks and through the lowest international rating of partner bank attributed by rating agencies: Standard&Poor's, Moody's and Fitch Ratings, in order to establish certain exposure limits, with further structuring in dependence on the type and term of the transactions. The limits are revised and adjusted periodically.

# 37.7 Credit risk

For measurement purposes, the Group shall use also stress tests to measure how the Group risk profile would respond to potential adverse internal and external events and to identify the potential weaknesses and vulnerabilities in terms of credit risk positions.

The credit risk shall be defined as the current or future risk to negatively affect the profits and capitals due to the Debtor's failure to meet the contractual obligations.

For the credit risk management, the Group has defined and applies:

- -procedures for identifying the markets where the Group operates or intends to enter, for determining the characteristics of those markets (including their diversification and concentration degrees) and assessing new business opportunities for lending operations;
- -types of credit products and parameters used for financing the customers' needs depending on the use purpose and on the customer's segment;
- -procedures for appraising the counterparties and key criteria for determining the eligible counterparties, the conditions to be met by them in order to enter into business relations with the Group and for obtaining the financing;
- -the roles and responsibilities of subunits (subsidiaries, departments) and personnel involved in providing, monitoring and managing the lending operations;
- -types of accepted collateral;
- -the structure/scheme of approval powers, including the process of approving the derogations;
- -the process of monitoring the customers/counterparties;
- -the set of boundaries and restrictions.

The Group shall define minimum coverage levels with collateral depending on the credit product, its value and term of exposure, and liquidity of collateral, so that to have sufficient amortisation for any eventual declines in their market value.

The Table below displays cumulative information on maximum exposure to credit risk of Group Balance Sheet and off-Balance elements. The Table comprises also the financial effect of the total fair value of pledge held by types and its value surplus.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

37 RISK MANAGEMENT (CONTINUED)

37.7 Credit risk (continued)

Allowan.	impair- ment loses	MDL'000	841,078	697,810	60,745	82,523	19,276	12,333	6,943	9,749	3	1,078	8,668	870,103
	Net exposure	MDL'000	3,026,872	1,421,625	243,958	1,361,289	21,827	14,640	7,187	1,019,058	393	175,665	843,000	4,067,757
collateral	Excess of colleteral	MDL'000	3,427,891	1,241,977	809,167	1,376,747	•	1	•	145,132	1	29,341	115,791	3,573,023
Fair value of the collateral	Total eligible collateral	MDL'000	9,377,294	5,525,112	1,675,058	2,177,124	108,549	53,562	54,987	194,758	583	72,809	121,366	9,680,601
Fai	Movable <u>assets</u>	MDL'000	2,684,389	2,163,490	518,944	1,955	91,522	51,078	40,444	50,718	417	17,355	32,946	2,826,629
	Immovable <u>assets</u>	MDL'000	6,418,832	3,225,223	1,127,809	2,065,800	17,026	2,483	14,543	110,072	166	37,847	72,059	6,545,930
	Securi- ties	MDL'000	116,808	2,635	2,600	108,573	,	ı	1	ı	ſ	•	ı	116,808
(	Govern- ment guarantees / other	MDL'000	120,609	120,606	က	•	1	•	ı	1	1	1	•	120,609
	Cash and cash equivalents	<u>MDL'000</u>	36,656	13,158	22,702	962	•	ı	1	33,968	ı	17,607	16,361	70,624
	Maximum exposure to credit risk	MDL'000	12,404,166	6,946,737	1,919,016	3,538,413	130,375	68,201	62,174	1,213,816	926	248,474	964,366	13,748,357
	31 December 2018		Loans, from which	Corporate	Retail entities	Individuals	Lease contracts	Legal entities	Individuals	Commitments, from which	Letters of credit	Guarantees	Financing commitments	Total

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

37 RISK MANAGEMENT (CONTINUED)

37.7 Credit risk (continued)

Allowen	ces for Net impair-exposure ment loses	MDL'000 MDL'000	2,321,752 1,049,917	955,402 908,480	194,919 113,673	1,171,431 27,764	15,028 13,405		5,204 4,611	802,726	15,344	53,839	733,543	3,139,506 1,063,322
e co <u>llateral</u>	Excess of colleteral	MDL'000 M	3,599,700 2,	1,517,443	917,817	1,164,440	ı	,	1	257,701	ı	158,948	98,753	3,857,401 3,1
Fair value of the collateral	Total eligible collateral	MDL'000	8,570,092	5,436,334	1,694,763	1,438,995	130,409	64,843	65,566	433,887	1	256,950	176,937	9,134,388
Fai	Movable <u>assets</u>	MDL'000	2,419,413	1,973,634	443,080	2,699	107,106	61,972	45,134	173,248	1	95,450	77,798	2,699,767
	Immovable <u>assets</u>	MDL'000	5,889,474	3,280,073	1,175,483	1,433,918	23,303	2,872	20,431	206,452		115,381	91,071	6,119,229
	Securi- ties	<u>WDL'0</u>	10,230	•	10,230	ı	1	1	1	1	1	1	ř	10,230
Govern-	ment guarantees / other	MDL'000	161,478	161,478	•	1	1	ſ	•	1	•	l ser	C	161,478
	Cash and cash equivalents	MDL'000	89,497	21,149	65,970	2,378	•	•	1	54,187	1	46,119	8,068	143,684
	Maximum exposure to credit risk	MDL'000	10,891,844	6391,736	1,889,682	2,610,426	145,436	74,667	492'02	h 1,236,613	15,344	310,789	910,480	12,273,893
	31 December 2017		Loans, from which	Corporate	Retail entities	Individuals	Lease contracts	Legal entities	Individuals	Commitments, from which	Letters of credit	Guarantees	Financing commitments	Total

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 37 RISK MANAGEMENT (CONTINUED)

# 37.7 Credit risk (continued)

The Group ensure analysis of exposure to credit risk at portfolio level to prevent and identify areas exposed to concentrations risk, by analyzing exposures at individual level and/ or group of interconnected persons, types of activity, categories of debtors, currencies, terms, products, etc. The evolution of the concentration parameters is analyzed through the set of established limits.

The tables below show the concentrations degree of risk at industry level and by components of the financial statements.

Loans		<u> 2018</u>		<u> 2017</u>
	MDL'000	%	MDL'000	%
Agriculture / Food industry	2,843,927	22.9%	2,870,110	26.4%
Inclusive:				
agriculture	1,003,264	8.1%	931,802	8.6%
food industry	1,840,663	14.8%	1,938,308	17.8%
of which wine production	815,796	6.6%	732,645	6.7%
Non-food industry	764,418	6.2%	817,561	7.5%
Loans to individuals	3,538,413	28.5%	2,610,425	24.0%
Trade	3,577,350	28.8%	3,328,273	30.6%
Transport	317,314	2.6%	311,612	2.9%
Telecommunications	364,439	2.9%	247,480	2.3%
Construction and real estate	491,464	4.0%	282,372	2.6%
Energy sector	215,340	1.7%	192,235	1.8%
Financial Institutions and Organizations	224,728	1.8%	141,959	1.3%
Other	66,773	0.5%	89,818	0.8%
	12,404,166	100%	10,891,845	100%
Lease receivables		2018		2017
	MDL'000	%	MDL'000	%
Individuals	62,174	47.7%	70,769	48.7%
Legal entities:				
Industry and construction	23,591	18.1%	28,488	19.6%
Trade	12,839	9.8%	13,511	9.3%
Services	19,396	14.9%	17,716	12.2%
Agriculture	3,438	2.6%	4,999	3.4%
Transport	8,937	6.9%	9,953	6.8%
	130,375	100%	<u> 145,436</u>	100%

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 37 RISK MANAGEMENT (CONTINUED)

# 37.7 Credit risk (continued)

Commitments	MDL'000	<u>2018</u> %	MDL'ooo	<u>2017</u> %
Agriculture/ Food industry inclusive:	149,007	15.5%	125,911	13.8%
agriculture food industry	50,693	5.3%	92,494	10.2%
-	98,314	10.2%	33,417	3.7%
of which wine production	5,511	0.6%	1,773	0.2%
Non-food industry	17,543	1.8%	43,128	4.7%
Loans to individuals	207,601	21.5%	168,754	18.5%
Trade	412,637	42.8%	384,970	42.3%
Transport	55,617	5.8%	4,788	0.5%
Telecommunications	24,587	2.5%	72,934	8.0%
Construction and real estate	38,279	4.0%	20,690	2.3%
Financial Institutions and				_
Organizations	54,499	5.7%	8,655	1.0%
Other	<u>4.596</u>	<u>0.5%</u>	<u>80,649</u>	<u>8.9%</u>
	<u>964,366</u>	100%	910,479	100%
Letters of credit / Guarantees		2018		<u>2017</u>
Letters of credit / Guarantees	MDL'000	<u>2018</u> %	MDL'ooo	<u>2017</u> %
Agriculture / Food industry inclusive:	MDL'000 16,432		MDL'000 220,751	
Agriculture / Food industry inclusive: agriculture		% 6.6% 0.5%		% 66.6% 66.6%
Agriculture / Food industry inclusive: agriculture food industry	16,432	% 6.6% 0.5% 6.1%	220,751	% 66.6% 66.6% 0.0%
Agriculture / Food industry inclusive: agriculture food industry of which wine production	16,432	% 6.6% 0.5% 6.1% 0.0%	220,751 220,750 1	% 66.6% 66.6%
Agriculture / Food industry inclusive: agriculture food industry of which wine production Non-food industry	16,432	% 6.6% 0.5% 6.1% 0.0% 1.3%	220,751	% 66.6% 66.6% 0.0%
Agriculture / Food industry inclusive: agriculture food industry of which wine production Non-food industry Loans to individuals	16,432 1,127 15,305 - 3,234	% 6.6% 0.5% 6.1% 0.0%	220,751 220,750 1	% 66.6% 66.6% 0.0%
Agriculture / Food industry inclusive: agriculture food industry of which wine production Non-food industry Loans to individuals Trade	16,432 1,127 15,305 - 3,234	% 6.6% 0.5% 6.1% 0.0% 1.3%	220,751 220,750 1	% 66.6% 66.6% 0.0% 0.0%
Agriculture / Food industry inclusive: agriculture food industry of which wine production Non-food industry Loans to individuals Trade Transport	16,432 1,127 15,305 - 3,234	% 6.6% 0.5% 6.1% 0.0% 1.3% 0.0%	220,751 220,750 1	% 66.6% 66.6% 0.0% 0.0% 0.4% 0.0%
Agriculture / Food industry inclusive: agriculture food industry of which wine production Non-food industry Loans to individuals Trade Transport Telecommunications	16,432 1,127 15,305 - 3,234 2 161,892	% 6.6% 0.5% 6.1% 0.0% 1.3% 0.0% 64.9%	220,751 220,750 1	% 66.6% 66.6% 0.0% 0.0% 0.4% 0.0%
Agriculture / Food industry inclusive: agriculture food industry of which wine production Non-food industry Loans to individuals Trade Transport Telecommunications Construction and real estate	16,432 1,127 15,305 - 3,234 2 161,892 26,524	% 6.6% 0.5% 6.1% 0.0% 1.3% 0.0% 64.9% 10.6% 0.0% 15.6%	220,751 220,750 1	% 66.6% 0.0% 0.0% 0.4% 0.0% 0.0%
Agriculture / Food industry inclusive: agriculture food industry of which wine production Non-food industry Loans to individuals Trade Transport Telecommunications Construction and real estate Energy sector	16,432  1,127 15,305 - 3,234 2 161,892 26,524 72	% 6.6% 0.5% 6.1% 0.0% 1.3% 0.0% 64.9% 10.6% 0.0%	220,751 220,750 1 - 1,487	% 66.6% 66.6% 0.0% 0.0% 0.4% 0.0% 0.0% 0.0%
Agriculture / Food industry inclusive: agriculture food industry of which wine production Non-food industry Loans to individuals Trade Transport Telecommunications Construction and real estate Energy sector Financial Institutions and	16,432  1,127 15,305 - 3,234 2 161,892 26,524 72 38,928	% 6.6% 0.5% 6.1% 0.0% 1.3% 0.0% 64.9% 10.6% 0.0% 15.6% 0.0%	220,751 220,750 1 - 1,487 87,894	% 66.6% 0.0% 0.0% 0.4% 0.0% 0.0% 0.0% 0.0% 6.4%
Agriculture / Food industry inclusive: agriculture food industry of which wine production Non-food industry Loans to individuals Trade Transport Telecommunications Construction and real estate Energy sector Financial Institutions and Organizations	16,432  1,127 15,305 - 3,234 2 161,892 26,524 72 38,928 -	% 6.6% 0.5% 6.1% 0.0% 1.3% 0.0% 64.9% 10.6% 0.0% 15.6% 0.0%	220,751 220,750 1 - 1,487 87,894	% 66.6% 66.6% 0.0% 0.0% 0.4% 0.0% 0.0% 0.0% 6.4% 0.0%
Agriculture / Food industry inclusive: agriculture food industry of which wine production Non-food industry Loans to individuals Trade Transport Telecommunications Construction and real estate Energy sector Financial Institutions and	16,432  1,127 15,305 - 3,234 2 161,892 26,524 72 38,928	% 6.6% 0.5% 6.1% 0.0% 1.3% 0.0% 64.9% 10.6% 0.0% 15.6% 0.0%	220,751 220,750 1 - 1,487 87,894	% 66.6% 0.0% 0.0% 0.4% 0.0% 0.0% 0.0% 0.0% 6.4%

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 37 RISK MANAGEMENT (CONTINUED)

# 37.7 Credit risk (continued)

At 31 December 2018 loans granted to 20 major customers (groups of clients) of the Group amounted to MDL'000 3,909,459 representing 31.47% of Bank's gross loan portfolio (2017: MDL'000 3,717,566 or 34.02%).

These customers can be analyzed by industries as follows:

		<u>2018</u>		2017
	MDL'000	%	MDL'000	%
Agriculture / Food industry Inclusive:	1,252,557	32.0%	1,562,193	42.0%
agriculture	189,478	4.8%	235,569	6.3%
food industry	1,063,079	27.2%	1,326,624	35.7%
of which wine production	476,996	12.2%	438,686	11.8%
Non-food industry	318,521	8.1%	504,702	13.6%
Loans to individuals	4,970	0.1%	3,097	0.1%
Trade	1,481,094	37.9%	1,286,002	34.6%
Telecommunications	363,712	9.3%	169,337	4.6%
Construction and real estate	211,728	5.4%	-	0.0%
Energy sector	213,882	5.5%	192,235	5.2%
Financial Institutions and				
Organizations	62,995	1.6%	-	0.0%
-	3,909,459	100%	<u>3,717,566</u>	100%

Leasing receivables granted to 20 major customers can be analyzed by industries as follows:

		2018		2017
	MDL'000	%	MDL'000	%
Individuals	16,926	33.1%	25,399	44.7%
Legal entities:				
Industry and constructions	15,552	30.4%	17,739	31.2%
Trade	3,689	7.2%	1,361	2.4%
Services	8,120	15.9%	6,278	11.0%
Agriculture	1,166	2.3%	-	0.0%
Transport	5,660	11.1%	6,097	10.7%
	<u>51,113</u>	100%	<u> 56,874</u>	100%

For significant credit risk concentration at the industry level please refer to Notes 8 and 9.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 37 RISK MANAGEMENT (CONTINUED)

# 37.7 Credit risk (continued)

# Individual/collective approach (portfolio segmentation)

The Group shall calculate the ECL either through individual method or collective method.

Individual measurement is mandatory for the customers, which exposure exceeds the materiality threshold of MDL 10,000,000 set up by the Bank and have credits classified into Stage 3 (default). Upon individual measurement, the Group shall take into account weighted scenarios for all probable cash flows, namely: asset contractual flows, the flows resulting from the sale of collateral and other credit improvements, having specified the time-table of expected cash flows and the estimated probability of realising each scenario.

Collective measurement of financial instruments shall be carried out on the basis of homogenous groups of assets. In order to segment the portfolio in portfolios with similar credit risk, the Group uses the following characteristics:

Type of Customer;

Credit product;

Credit duration;

Share of credit value in the total market value of collateral.

# Credit Risk Increase and Default

The Group continuously monitors the developments of asset portfolio quality to identify if the amount of discounts for the calculated losses is to be estimated through determining the expected losses for a 12-month period or over the life of the asset. The Group primarily applies qualitative methods to identify the credit risk increase defined in light of the internal classification system and combinations of ratings and number of past due days. Regardless of the change in the exposure category, if the contractual payments are at least 30 days past due, it shall be considered that the credit risk has grown significantly relative to its initial recognition.

The Group considers a financial instrument to be in the stage of default (classified into Stage 3) in any case when the Debtor reports more than 90 days of past due. As part of qualitative measurement if a customer is in the stage of default, the Group shall review also the outcomes furnished by the classification system and by other available in-house data.

The Group policy is to deem a financial instrument as "recovered" and, therefore, be reclassified from Stage 3 when the implicit criteria leading to its default are no longer in place. The decision to classify an asset into Stage 2 or Stage 1 shall depend on the classification category updated at the time of "recovery" and if it shows or not a significant increase of credit risk in comparison with the initial recognition.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 37 RISK MANAGEMENT (CONTINUED)

# 37.7 Credit risk (continued)

# Estimating the Probability of Default (PD)

The probability of default shall be estimated by the Group, using Markov chain approach on the basis of information pertaining to the transaction amongst different credit states, based on the pre-established baskets of days past due for each homogeneous groups of assets (portfolios with homogeneous credit risk). The transition probabilities shall be determined by the actual number of migrations observed during the time concerned, subject to analysis on a monthly basis, for a 60-month period.

The Migration Matrix shall comprise the following baskets of past dues:

Zero days past due;

1-30 days past due;

31 - 60 days past due;

61 - 90 days past due;

More than 90 days past due.

To determine the probability of default over the whole life it is necessary to multiply the result of monthly transition wherever appropriate.

## Estimating the Loss Given Default (LGD)

The Loss Given Default (LGD) estimates shall be carried out using the Recovery Matrix by having applied the Vintage approach at the level of portfolios with homogeneous credit risk. The cohorts were built based on the criterion of calendar quarter default entry of exposure, for which quarterly recoveries were noticed. To eliminate the impact of outliers on the average recovery indicator, upon building the Recovery Matrix, small exposures with the balance below MDL 100 were excluded, as well as large exposures (with significant early repayments).

To fill in the Matrix with the protection related to unnoticed recoveries, a statistic approach has been applied described in the relevant published literature as Chain-ladder models, which purpose is to estimate the future recovery curve based on the noticed recoveries.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 37 RISK MANAGEMENT (CONTINUED)

# 37.7 Credit risk (continued)

Analysis of the impact of changes in the factors used to estimate the expected credit losses

The table below presents the impact of changes in the parameters used in the assessment process of the expected losses on impairment allowance:

Lottore

31.12.2018	Corporate	Retail entities	Mortga ges	Consum- ption	Financi ng commit ments	Letters of credit and guarant ees	Leasing	Total
	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000	MDL'ooo
Impairment allowances and provisions collectively assessed Increase by 10% of PD and LGD	14,188	8,349	7,984	7,420	784	227	5,081	44,033
Decrease by 10% of PD and LGD	(12,837)	(8,258)	(7,559)	(8,120)	(710)	(205)	(4,007)	(41,696)
Impairment allowances and provisions individually assessed	(63,025)	(1,728)	(**	(1,111)	(433)	-	(13,420)	(78,606)
Increase of flows by 10%	54,207	949	-	_	433	-	18,746	74,335
Decrease of flows by 10%			= -0 .					
Decrease of flows by 10%	14,188	8,349	7,984	7,420	784	227	5,081	44,033
01.01.2018	Corporate	Retail entities	Mortga ges	Consum -ption	Financin g commitm ents	Letters of credit and guarant ces	Leasing	Total
	Corporate MDL'000	entities	ges	-ption	g commitm ents	of credit and guarant ces	Leasing	
Impairment allowances and provisions collectively assessed Increase by 10% of PD	MDL'000	entities MDL'000	ges MDL'000	-ption MDL'000	g commitm ents	of credit and guarant ces MDL'000	_	
Impairment allowances and provisions collectively assessed Increase by 10% of PD and LGD	_	entities	ges	-ption	g commitm ents	of credit and guarant ces	_	
Impairment allowances and provisions collectively assessed Increase by 10% of PD	MDL'000	entities MDL'000	ges MDL'000	-ption MDL'000	commitm ents MDL'000	of credit and guarant ces MDL'000	MDL'000	MDL'000
Impairment allowances and provisions collectively assessed Increase by 10% of PD and LGD Decrease by 10% of PD and LGD	MDL'000	entities MDL'000	ges MDL'000 7,311	-ption  MDL'000  6,513	commitm ents MDL'000	of credit and guarant ces MDL'000	MDL'000	MDL'000 47,304
Impairment allowances and provisions collectively assessed Increase by 10% of PD and LGD Decrease by 10% of PD and LGD	MDL'000	entities MDL'000	ges MDL'000 7,311	-ption  MDL'000  6,513	commitm ents MDL'000	of credit and guarant ces MDL'000	MDL'000	MDL'000 47,304
Impairment allowances and provisions collectively assessed Increase by 10% of PD and LGD Decrease by 10% of PD and LGD	MDL'000 13,760 (12,450)	entities MDL'000 6,108 (6,091)	ges MDL'000 7,311	-ption  MDL'000  6,513	commitm ents MDL'000 793 (717)	of credit and guarant ces MDL'000	13,101 (12,703)	MDL'000 47,304 (45,593)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# RISK MANAGEMENT (CONTINUED)

# 37.8 Taxation risk

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The Group is committed to ensure a sustainable management of taxation risk by building and maintaining a transparent, effective and efficient tax function within the Group. The Group strictly respects and applies the tax legislation in force for all categories of fees and taxes. The implementation of IFRS, put into force since 01 January 2012, was taken into consideration for the revision of the fiscal legislation by introducing specific regulations for treating the adjustments resulted the implementation and further. In this connection, a careful analysis was made to identify the differences in accounting treatments, having a fiscal impact, both on the current tax liability as well as on the deferred tax liability.

It is anticipated that fiscal legislation will be subject to frequent amendments in the future. Considering the precedents, these aspects might be applied retrospectively. Tax liabilities of the Group are open to tax inspection for a period of four years.

# 37.9 Operational risk

Operational risk is the current or future risk that affects profits and capital resulting from inadequate or failed internal processes or systems and / or from the action of some persons (employees) or external events.

The Group is aware of the importance of managing the operational risk arising from its business activities as well as of the need to hold an adequate level of capital to absorb the potential losses associated with this type of risk.

Operational risk management is conducted in accordance with the policies and procedures developed and implemented, as well as in accordance with national and international regulatory requirements.

In this context, in order to reduce inherent risk in operational activities and to achieve effective operational risk management, the Group has adopted and implemented a general operational risk management framework that contributes to effective operational risk management and increasing the profitability of the group.

Operational risk management includes the following:

- Collecting and managing operational risk events.
- •Identifying and evaluating operational risk through the risk self-assessment exercise and associated controls (RCSA).
- •Analyzing and assessing the risk for the new products and activities.
- Defining and monitoring key risk indicators.
- •Reporting operational risk and related losses.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 37 RISK MANAGEMENT (CONTINUED)

# 37.9 Operational risk (continued)

- Measures to minimize operational risk, including the implementation of action plans to improve the internal control system.
- · Keeping and updating the business continuity plan.
- Calculation of the capital requirement.

The operational risk management system provides for the application of all processes and procedures necessary to identify, assess, monitor and control this type of risk. The management framework is also supported by an adequate organizational structure with clear roles and responsibilities, according to the assumption that the main responsibility for managing operational risk and the application of the appropriate account remains with the business units.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018. (All amounts are expressed in thousand MDL, if not stated otherwise)

# 38 STATEMENT OF FINANCIAL POSITION STRUCTURE BY CURRENCY

				31 Dece	<u>mber 2018</u>
	Total	MDL	USD	EUR	<u>Other</u>
	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000
ASSETS					
Cash on hand	1,103,882	481,083	82,341	474,520	65,938
Balances with NBM	5,400,244	4,329,009	320,670	750,565	-
Due from banks	1,720,607	422	356,171	1,341,874	22,140
Financial assets at fair value					
through other					
comprehensive income	1,647,666	1,647,666	-	-	-
Loans and advances to	11,563,088	6,527,068	1,588,542	3,447,478	
customers	11,505,000	0,527,000	1,500,542		
Lease receivables	111,100	20,437	909	89,754	-
Financial assets at					
amortized cost	900,370	900,370	-	-	-
Non-current assets held for					
sale	13,319	13,319		-	3.0
Property and equipment	1,015,912	1,015,912	-	-	-
Investment property	72,464	72,464	1.7	-	-
Intangible assets	66,362	66,362	-	-	-
Other assets	118,705	<u>68,888</u>	22,013	<u>27.548</u>	<u>256</u>
Total assets	23,733,719	15,143,000	2,370,646	6,131,739	88,334
LIABILITIES					
Due to banks	28,210	2,387	2,658	23,165	-
Borrowings	627,684	291,514	29,893	306,277	-
Due to customers	18,646,955	10,322,028	2,437,286	5,853,399	34,242
Conditional commitments	10,040,500	10,0==,0=0	-,40/,-00	31-331377	04,-4-
provisions	9,749	9,749	-	_	
Deferred tax liabilities	34,451	34,451	_		-
Current tax liability					
Other liabilities	14,734	14,734	00.070	00.047	0.006
Other natinities	<u>465,350</u>	392.705	<u>30,272</u>	39.047	<u>3,326</u>
Total liabilities	19,827,133	11,067,568	2,500,109	6,221,888	37. <u>568</u>
GAP	3 <u>,906,586</u>	4,075,432	(129,463)	(90,149)	<u>50,766</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 38 STATEMENT OF FINANCIAL POSITION STRUCTURE BY CURRENCY (CONTINUED)

				31 Dec	<u>ember 2017</u>
	Total	MDL	USD	EUR	_ Other
	MDL'000	MDL'000	MDL'000	MDL'000	MDL'000
ASSETS					
Cash on hand					
	613,201	317,240	39,345	194,778	61,838
Balances with NBM	4,454,566	3,385,601	335,264	733,701	-
Due from banks	2,811,178	210	963,915	1,825,284	21,769
Financial assets available for					
sale	1,420,720	1,420,720	-	-	-
Loans and advances to customers	9,842,927	5,547,444	1,192,984	3,102,499	•
Lease receivables Financial assets held to	132,031	24,376	-	107,655	-
maturity	0	•			
Non-current assets held for	1,793,908	1,793,908	-		-
sale					
	15,263	15,263	-	-	-
Property and equipment	864,015	864,015		-	-
Investment property	72,356	72,356	-	_	-
Intangible assets	63,815	63,815	-	-	-
Other assets	211,709	<u>144.858</u>	32,909	33.122	<u>820</u>
Total assets	22,295,689	13,649,806	2,564,417	5,997,039	84,427
LIABILITIES					
Due to banks	117,975	44,771	2,476	70,728	_
Borrowings	683,079	349,556	39,401	294,122	_
Due to customers	17,535,629	9,334,909	2,479,150	5,694,025	27,545
Deferred tax liabilities	36,817	36,817	-	-	-75043
Current tax liability	30,972	30,972	-	_	_
Other liabilities	214,074	<u>163,026</u>	23.044	27,527	477
Total liabilities	18,618,546	9,960,051	2,544,071	6,086,402	28,022
GAP	3 <u>,677,143</u>	3 <u>,689,75</u> 5	<u> 20,346</u>	(89,363)	<u> 56,405</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 39 MATURITY STRUCTURE

		Less than	More than
31 December 2018	Total	1 year	1 year
<b>3-2</b>	MDL'000	MDL'000	MDL'000
ASSETS			
Cash on hand	1,103,882	1,103,882	-
Balances with National Bank of Moldova	5,400,244	5,400,244	-
Due from banks	1,720,607	1,720,607	2
Financial assets at fair value through other			
comprehensive income	1,647,666	1,071,658	576,008
Loans and advances to customers	11,563,088	4,952,345	6,610,743
Lease receivables	111,100	63,217	47,883
Financial assets at amortized cost	900,370	885,544	14,826
Non-current assets held for sale	13,319	-	13,319
Property and equipment	1,015,912	-	1,015,912
Investment property	72,464	-	72,464
Intangible assets	66,362	-	66,362
Other assets	118,705	<u>118.705</u>	=
Total assets	23,733,719	15,316,202	8,417,517
LIABILITIES			
Due to banks	28,210	5,045	23,165
Borrowings	627,684	186,420	441,264
Due to customers	18,646,955	17,365,553	1,281,402
Conditional commitments provisions	9,749	9,749	-
Deferred tax liabilities	34,451	-	34,451
Current tax liability	14,734	14,734	-
Other liabilities	<u>465,350</u>	<u>465,350</u>	=
Total liabilities	19,827,133	18,046,851	1,780,282
Maturity gaps	<u>3,906,586</u>	(2,717.330)	<u>6,623,916</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 39 MATURITY STRUCTURE (CONTINUED)

31 December 2017	Total MDL'000	Less than  1 year  MDL'000	More than <u>1 year</u> MDL'000
ASSETS			
Cash on hand	613,201	613,201	-
Balances with National Bank of Moldova	4,454,566	4,454,566	-
Due from banks	2,811,178	2,811,178	-
Financial assets available for sale	1,420,720	914,660	506,060
Loans and advances to customers	9,842,927	4,210,455	5,632,472
Lease receivables	132,031	82,814	49,217
Financial assets held to maturity	1,793,908	1,747,377	46,531
Non-current assets held for sale	15,263	-	15,263
Property and equipment	864,015	-	864,015
Investment property	72,356	-	72,356
Intangible assets	63,815	-	63,815
Other assets	211,709	211,709	=
Total assets	22,295,689	15,045,960	7,249,729
LIABILITIES			
Due to banks	117,975	58,707	59,268
Borrowings	683,079	210,598	472,481
Due to customers	17,535,629	16,063,078	1,472,551
Deferred tax liabilities	36,817	_	36,817
Current tax liability	30,972	30,972	-
Other liabilities	214.074	214,074	= =
Total liabilities	18,618,546	16,577,429	2,041,117
Maturity gaps	3, <u>677,143</u>	<u>(1,531,469)</u>	5,208,612

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# INTEREST RATE RISK EXPOSURE

The table below set out the Group's exposure to interest rate risk based on the earlier of contractual maturity of its financial instruments or the next interest rate repricing date, if the instruments are subject to variable interest rates. Group's policy on interest rate risk management is to minimize exposure and continuously to adapt interest repricing dates and maturities for assets and liabilities.

31 December 2018	Total MDL'000	Less than though MDL'000	From 1 month to 3 months MDL'000	From 3 months to 1 year MDL'000	From 1 to 5 <u>years</u> <u>MDL'000</u>	More than 5 <u>years</u> <u>MDL'000</u>	Non-interest bearing items MDL'000
ASSETS Cash on hand Balances with National Bank of Moldova	1,103,882	5,139,806	t. st	i: ī	1 1	ja 4 4	1,103,882 260,438
Due from banks Financial assets at fair value through other	1,720,607	1,720,607	- 440,743	538,368	382,263	ž	151,552
Loans and advances to customers (floating	11,448,771	11,393,104	ı	1	1	ı	55,667
Loans and advances to customers (fixed rate)	114,317	1,843	6,724	47,667	56,841 47,883	1,242	6,374
Lease receivables Financial assets at amortized cost	900,370	860,378	9,940	15,285	14,767	1 1	. 010 01
Non-current assets held for sale Property and equipment	13,319	t I	1 1	t: 1:			1,015,912
Investment property Intangible assets	72,464 66,362	1 1	1 1	1 (	1 1	, ,	72,464 66,362
Other assets  Total assets	<u>118,705</u> 23,733,719	19,274,129	464,497	627,422	501,754	1,242	2,864,675

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018
(All amounts are expressed in thousand MDL, if not stated otherwise)

INTEREST RATE RISK EXPOSURE (CONTINUED)

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31 December 2018	5018	Total MDL'000	Less than 1 month MDL'000	From 1 month to 3 months MDL'000	From 3 months to 1 year MDL'000	From 1 to 5 <u>years</u> <u>MDL'000</u>	More than 5 years MDL'000	Non-interest bearing items MDL'000
LIABILITIES Due to banks		28,210	28,210	1	ı	1	•	
Borrowings		627,684	98,594	183,992	246,493	58,800	1	39.805
Due to customers (fixed rate)	rs (fixed rate)	7,823	1,068	696	1,746	4,046	1	
Due to customer	Due to customers (floating rate)	18,639,132	18,579,737	1	1		•	59.395
Conditional com	Conditional commitments provisions	9,749	1	1	1	ı	•	9.749
Deferred tax liabilities	oilities	34,451	1	ı	1	1	ı	34.451
Current tax liability	lity	14,734	ı	1	1	1	ŧ	14.734
Other liabilities		465,350	ı	ı	1	1	•	465,350
Total liabilities	S)	19.827,133	18,707,609	184,955	248,239	62,846	ri	623,484
Interest gap		3,906,586	566,520	279,542	379,183	438,908	1,242	2,241,191
Cumulative interest gap	terest gap		566,520	546,062	1,225,245	1,664,153	1,665,395	3,906,586

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# INTEREST RATE RISK EXPOSURE (CONTINUED)

40

			From 1	From 3			
		Less than	month to 3	months	From 1 to 5	More than	Non-interest
21 December 2017	Total	1 month	months	to 1 year	Vears	5 years	bearing items
/	MDL'000	MDL'000	MDL'000	MDL,000	MDL'000	MDL'000	MDL'000
ASSETS							,000
Cash on hand	613,201	ı	I	•	1	•	013,201
Balances with National Bank of Moldova	4,454,566	4,454,566	•	ſ	ı	•	1
Due from banks	2,811,178	2,811,178	•	1	1	1	•
Financial assets available for sale	1,420,720	137,823	187,157	589,680	363,657	1	142,403
Loans and advances to customers (floating							000
rate)	9,322,792	8,782,253	ı	1	1	1	540,539
Loans and advances to customers (fixed							
rate)	520,135	1	34,160	485,975	1	•	•
Lease receivables	132,031	33,289	8,592	33,139	49,217	1	7,794
Financial assets held to maturity	1,793,908	1,555,890	118,843	72,644	46,531	1	•
Non-current assets held for sale	15,263	•	1	1	•	1	15,263
Property and equipment	864,015	ı	1	1	1	1	864,015
Investment property	72,356	•	1	l	1	1	72,350
Intangible assets	63,815	ı	•	ı	1	•	03,015
Other assets	211,709	1		1	'	1	211,/09
Total assets	22,295,689	17,774,999	348,752	1,181,438	459,405	•	2,531,095

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# INTEREST RATE RISK EXPOSURE (CONTINUED)

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Non-interest bearing items MDL'000	•	39,712	ı	42,531	36,817	30,972	214,074	364,106	2,166,989
More than 5 years MDL'000	,	1	1,531	ı	ı	1	•	1.531	(1.531)
From 1 to 5 <u>years</u> <u>MDL'000</u>	9	1	4,179	,	ĵ.	1	1	4,179	455,226
From 3 months to 1 year MDL'000	1	299,301	6,292	t	ı	r	1	305,593	875,845
From 1 month to 3 months MDL'000	ı	192,660	36,523	1	1	i	ı	229,183	119,569
Less than 1 month MDL'000	117,975	151,406	17,006	17,427,567	1	ŧ	¥.	17.713,954	61,045
Total MDL'000	117,975	683,026	65,531	17,470,098	36,817	30,972	214,074	<u>18,618,546</u>	3, <u>677,143</u>
210:			s (fixed rate)	s (floating rate)	lities :-:	ıty			
31 December 2017	LIABILITIES Due to banks	Borrowings	Due to customers (fixed rate)	Due to customers (floating rate)	Current fan linkilker	Other link:	Omer nabilities	Total liabilities	Interest gap

The Group extends loans and accepts deposits bearing fixed rates as well as variable rates. Floating rate loans to customers and deposits from customers represent instruments in respect of which the Group has the right to change unilaterally the interest rate in line with the rates on the market. The Group has to give a 15 - day notice prior to the date when the change takes place. For interest gap disclosure purposes, loans and deposits bearing floating rates were considered to have a 15 - day notice re-pricing period and were classified into the category "less than 1 month".

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018 (All amounts are expressed in thousand MDL, if not stated otherwise)

# 41 CONTINGENT LIABILITIES

At 31 December 2018 and 31 December 2017 the Group is the defendant in several lawsuits arising in the ordinary corporate activity. According to Management and the Legal Department of the Group, the loss probability is small and accordingly no provision has been made in these financial statements.

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# 42 EVENTS AFTER THE REPORTING DATE

There were no events after the reporting period.